

**Clark County Annual Fraud Seminar**  
December 17, 2020

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*Program Manager*

Cheryl Friesen  
*County Subject Matter Expert*

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*Center for Government Innovation Program Manager*



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**Session overview**

- Audits in a virtual environment
- Risks related to county audits
- Resources available to help



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**Audits in a virtual environment**

- How audits look now?
  - ✓ Audits are being performed remotely
- Communication and coordination
  - ✓ Document requests
  - ✓ How to share records
  - ✓ Timing



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### Issue by Category for Counties

Area of Issue	ML	Finding
Federal procurement - Highway Planning	5	2
Financial statement preparation	3	3
Cash receipting	1	
ER&R billing rates	1	
Self-insurance	1	
Restricted funds - Building and Planning	2	
Procurement - purchases and public works	1	1
Purchase card use	1	
Gift card purchases	1	
Suspension and debarment - federal single audits		3
Use of restricted funds - REET	2	
Davis-Bacon Act (prevailing wage rate) - federal single audits		1
Financial Condition		1
Reporting - federal single audits		1
Rural counties sales and use tax	3	1
Use of restricted funds - lodging tax		1
County Road Fund	1	




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### Audit Issues

**We will focus on the following issues:**

- Federal Procurement
- Federal Suspension and Debarment
- Restricted Funds – Building and Planning
- Restricted Funds - REET




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### Audit Issues

**Federal Procurement**

- The entity's procurement policy must specifically address what procurement procedures are followed when using federal funding and be the most restrictive of state, local and federal.
- The entity must have written standards of conduct that cover conflicts of interest




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### Audit Issues

**We found issues with:**

- No policy or procedures in place or too limited. Also missing thresholds from the procedures.
- Standards of Conduct Policy (conflict of interest) also missing in some cases

We also had a few issues with non-federal procurement. The Center has developed a bidding and buying guide resource to help with this area.




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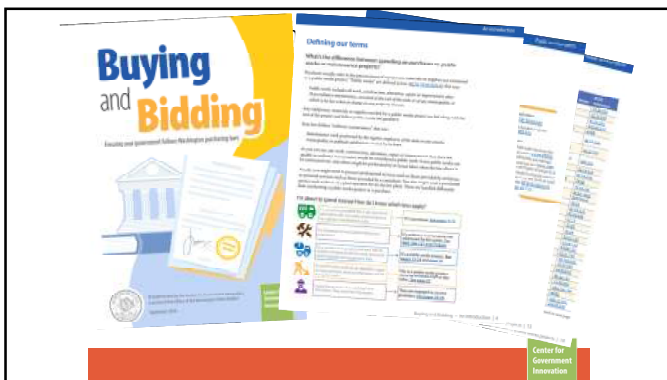
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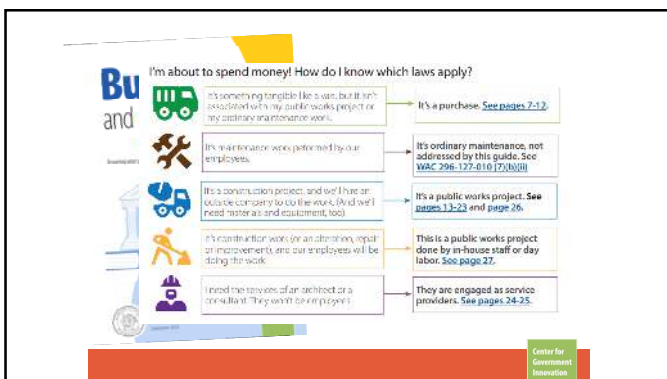
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Resources to manage procurement



Is this Bidder Responsible?  
Responsible Bidder Checklist

Responsible Bidder Checklist

Category	Item	Yes	No
General Information	1. Bidder is a Washington State resident or has a principal office in Washington State.	<input type="checkbox"/>	<input type="checkbox"/>
	2. Bidder is a Washington State contractor.	<input type="checkbox"/>	<input type="checkbox"/>
	3. Bidder is a Washington State business.	<input type="checkbox"/>	<input type="checkbox"/>
	4. Bidder is a Washington State corporation or partnership.	<input type="checkbox"/>	<input type="checkbox"/>
Financial Stability	5. Bidder has sufficient financial resources to complete the project.	<input type="checkbox"/>	<input type="checkbox"/>
	6. Bidder has a good credit rating.	<input type="checkbox"/>	<input type="checkbox"/>
	7. Bidder has a good track record of completing projects.	<input type="checkbox"/>	<input type="checkbox"/>
	8. Bidder has a good reputation in the industry.	<input type="checkbox"/>	<input type="checkbox"/>
Experience	9. Bidder has experience in the type of work to be performed.	<input type="checkbox"/>	<input type="checkbox"/>
	10. Bidder has experience in the geographic area of the project.	<input type="checkbox"/>	<input type="checkbox"/>
	11. Bidder has experience in the type of contract to be awarded.	<input type="checkbox"/>	<input type="checkbox"/>
	12. Bidder has experience in the type of project to be awarded.	<input type="checkbox"/>	<input type="checkbox"/>

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Resources to manage procurement



Best Practices for Change Orders

Using Others' Bid Awards (Piggybacking)

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Audit Issues

**Federal Suspension and Debarment**

- Required for all new contracts (purchases) over \$25,000 and all new subrecipient contracts (no threshold)
- Verification can be a clause in contract, review the Excluded Parties List System (EPLS) or written certification from contractor



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### Audit Issues

**We found Issues with:**

- Not checking all contractors or sub contractors over \$25,000 or not retaining evidence




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### Audit Issues

**Restricted Funds - Building and Planning**

Counties can collect permit fees to cover the following costs:

- Processing applications, inspecting and reviewing plans, and preparing detailed statements required by state environmental policy.

**We found issues in a couple different Counties with:**

- Not tracking the expense activity to demonstrate they were used for eligible costs




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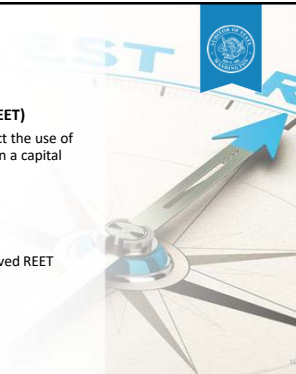
### Audit Issues

**Restricted Funds – Real Estate Excise Taxes (REET)**

- State laws (RCW 82.46.010 and 82.46.035) restrict the use of these funds to finance capital projects specified in a capital facilities plan element of a comprehensive plan

**We found issues with:**

- The capital facilities plan not being adopted
- The capital facilities plan not including the approved REET projects as required by law




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### Required Risks To Assess

**Electronic Funds Transfer (EFT) Controls**

- We are testing controls on all audits due to increase in number of payroll and vendor EFT cyber related fraud
  - School District example
  - Direct deposit example

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### Required Risks To Assess

**Restricted Funds**

- There are several areas of risk our auditors consider in planning. There were two that we had multiple reportable issues on in fiscal year 2019 that I covered in the audit issues section.

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### Finding Center Resources

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Resources to manage internal controls

Office of the Washington State Auditor  
Pat McCarthy

Center for Government Innovation

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Resources to manage internal controls



Center for Government Innovation

Office of the Washington State Auditor Pat McCarthy

Internal Control Checklist for Cash Receipting

Internal Control Checklist for Payroll Processes

Center for Government Innovation

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#BeCyberSmart



Office of the Washington State Auditor Pat McCarthy

Center for Government Innovation

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#BeCyberSmart



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#BeCyberSmart



Links to free training and resources

Nationally recognized sources

- Homeland Security
- MS-ISAC
- National Cybersecurity Alliance

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#BeCyberSmart

Everyone plays a role in keeping your organization safe from cybersecurity attacks



The Center for Government Innovation

Work in local government? Here is cybersecurity advice you can use as a manager

Do neither your job nor local government practice as a manager

Never connect what might be suspect

Get tough - cybersecurity must be strong enough

Please and thank before you click links

Center for Government Innovation

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Resources-  
#BeCyberSmart

CYBERSECURITY

Backup and Recovery Best Practices

Cybersecurity considerations for local government executives

- 1 Implement a strong backup process
- 2 Establish effective recovery plans
- 3 Maintain your backup and recovery best practices

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### Check out the blog



**International Fraud Awareness Week is a great time to update your fraud fighting toolkit.**

NOVEMBER 16, 2020

This week we will highlight resources and important information to help state and local governments update their fraud fighting toolkits. We encourage you to check out these resources and share them with your agencies. [CONTINUE READING](#)

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**SAO making our outgoing emails cyber-safer**

NOVEMBER 12, 2020

The State Auditor's Office is changing some of the emails we send every week to better align with cybersecurity best practices. [CONTINUE READING](#)

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**Options are available for moving to 'no contact' cash receipting**

OCTOBER 20, 2020

The interactions between customers and cashier have become complicated by the pandemic. How do you collect payments but keep customers safe? If you are exploring your options, there are some resources that might help you. [CONTINUE READING](#)

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**Reduce your cyber risk while working from home**

APRIL 17, 2020

As local government workers get accustomed to working from home, there are a couple things to remember when logging on to the State Auditor's Office website. We have some security tips to help you reduce the digital risk at home. [CONTINUE READING](#)

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**Changing your processes and controls? Remember these tips to minimize risk**

APRIL 14, 2020

The coronavirus pandemic is truly forcing you to change how you do your work, and not everybody is ready for that. We understand that local governments need to get the most work done in a world that is helping you manage the stress that has come with new processes. [CONTINUE READING](#)

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**Protect confidential information while working at home**

MARCH 3, 2020

As your employees continue to telework, they might be handling sensitive and confidential information. It's more important than ever to take steps to protect confidential information in this new work environment. [CONTINUE READING](#)

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### Check out the blog



The Audit Connection Blog

Office of the Washington State Auditor  
Pat McCarthy

Reports & Data | Performance Audits | About Audits | Improving Government | BARS & Annual Filing | Report a Concern | About SAO

**Check out the Audit Connection Blog!**

Stay connected with us and don't miss out on the resources we publish covering topics like cybersecurity and government accounting, and upcoming training and events.

[Read Audit Connection blog](#)

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Pat McCarthy

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Sign up to be notified

The Audit Connection Blog

Showing: Most recent

What's the 'Why'? Understand the purpose of each control to prevent fraud

NEW! NEW! NEW!

What's the 'Why'? Understand the purpose of each control to prevent fraud

NEW! NEW! NEW!

New checklists help you create strong controls to prevent fraud

NEW! NEW! NEW!

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Interested in assistance or resources from the Center?

[Center@sao.wa.gov](mailto:Center@sao.wa.gov)

Center for Government Innovation

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Questions

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### Contact Information

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### Center Contact Information

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*Center for Government Innovation*  
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Website: <https://www.sao.wa.gov/>

Contact for any questions about services  
or resources  
[center@sao.wa.gov](mailto:center@sao.wa.gov)



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# Fraud Awareness Training

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December 17, 2020

Arnold Pérez, Performance Auditor

Audit Services



What we will cover:

- Report to the Nations 2020 (ACFE)
- Fraud in the Wake of COVID-19: Benchmarking Report 2020 (ACFE)
- 6 Steps to Stop or Mitigate Insider Fraud Risks



# Association of Fraud Examiners 2020 Report to the Nations

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- What types of organizations are victimized by occupational fraud?
- What are the most common occupational fraud schemes in Government and public administration?
- What are the primary internal control weaknesses that contribute to occupational fraud?
- How Occupational Fraud is Concealed
- How is it detected and who reports it?
- Behavioral Red Flags of Fraud
- Fraud Training Works



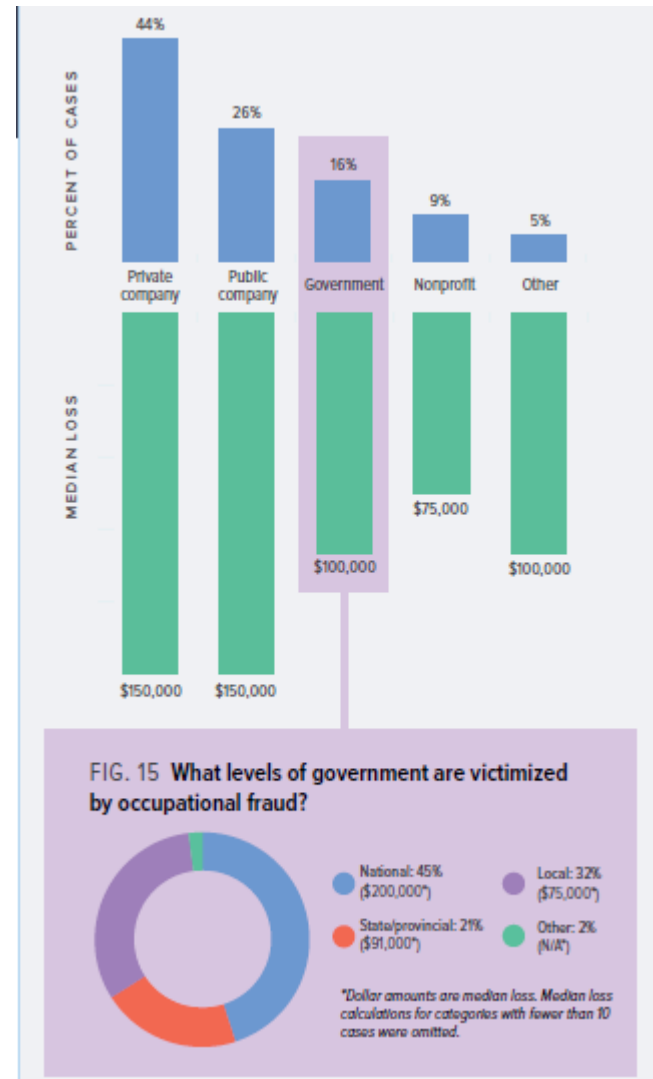


# What types of organizations are victimized by occupational fraud?

1. Private company 44%
2. Public company 26%
3. **Government 16%**
4. Nonprofit 9%
5. Other 5%

What levels of government are victimized by occupational fraud?

1. National 45%
2. **Local 32%**
3. State/provisional 21%
4. Other 2%



# What are the most common occupational fraud schemes in Government and public administration?

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1. Corruption 48%
2. Billing 18%
3. Three-way tie 17%
  1. Expense reimbursement
  2. Noncash
  3. Payroll
4. Skimming 7%
5. Cash larceny 5%
6. Two-way tie 4%
  1. Check and payment tampering
  2. Financial statement fraud



# Polling Question

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- Which number of perpetrators creates the largest median loss?
  - One
  - Two
  - Three or More



# Which number of perpetrators creates the largest median loss?

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**ONE PERPETRATOR**

**\$90,000** Median loss



**TWO PERPETRATORS**

**\$105,000** Median loss



**THREE OR MORE PERPETRATORS**

**\$350,000** Median loss



# What are the primary internal control weaknesses that contribute to occupational fraud?

32%-Lack of internal controls

18% -Lack of management review; Override of existing internal controls

10%-Poor tone at the top

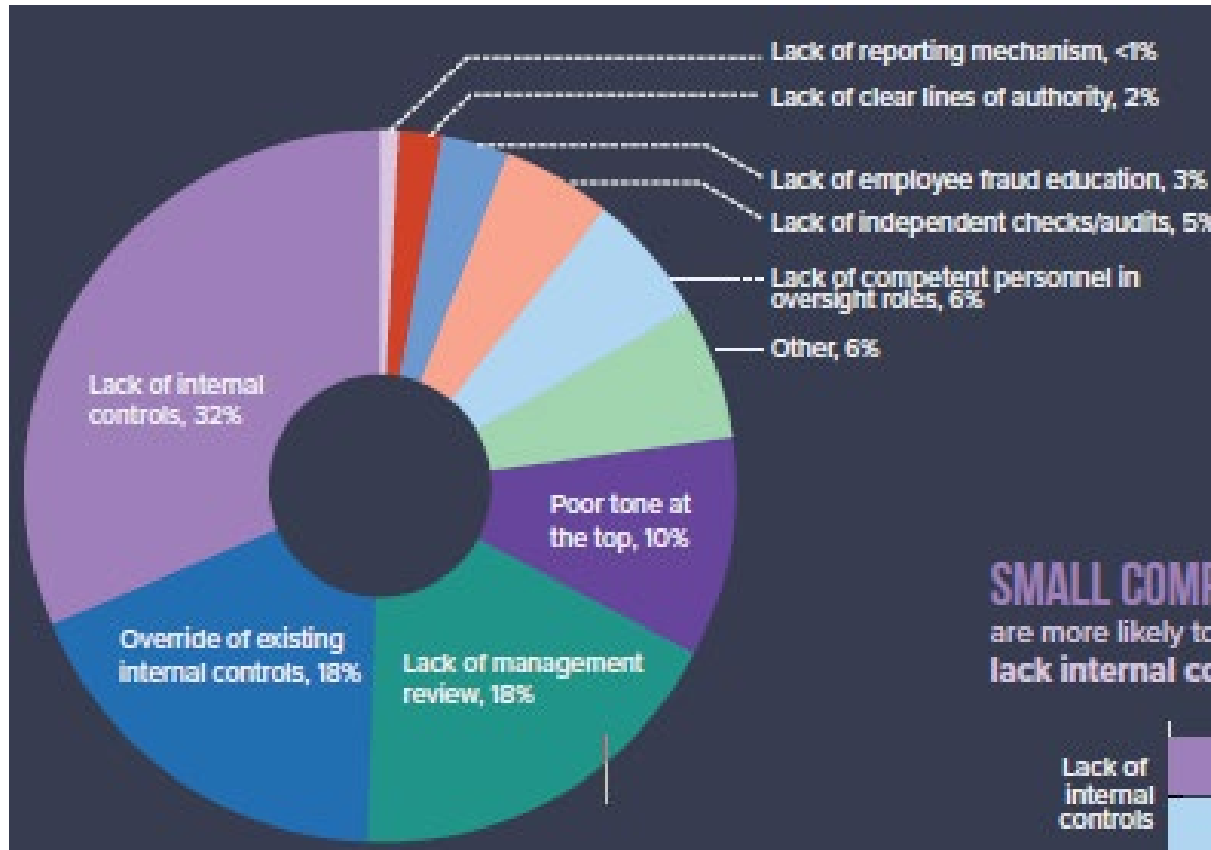
6%-Lack of competent personnel in oversight roles; Other

5%-Lack of independent checks/audits

3%-Lack of employee fraud education

2%- Lack of clear lines of authority

<1% Lack of reporting mechanism



# How Occupational Fraud is Concealed

## TOP 4 CONCEALMENT METHODS USED BY FRAUDSTERS



40%

Created fraudulent physical documents



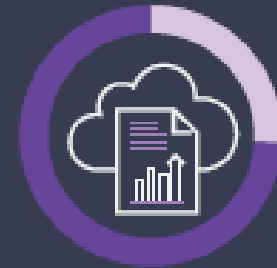
36%

Altered physical documents



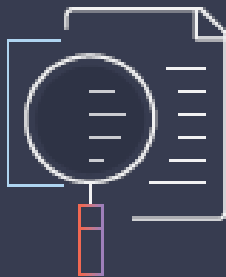
27%

Altered electronic documents or files



26%

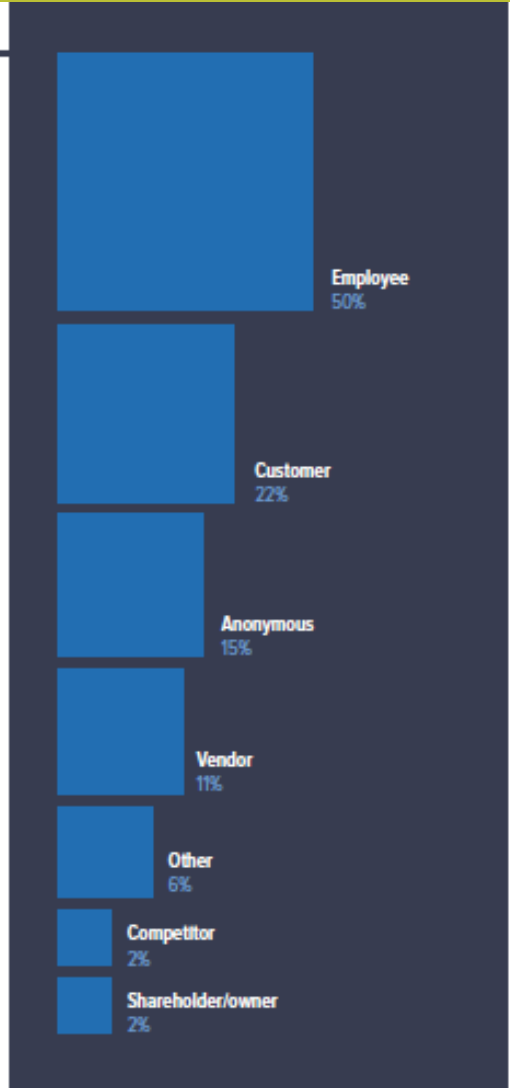
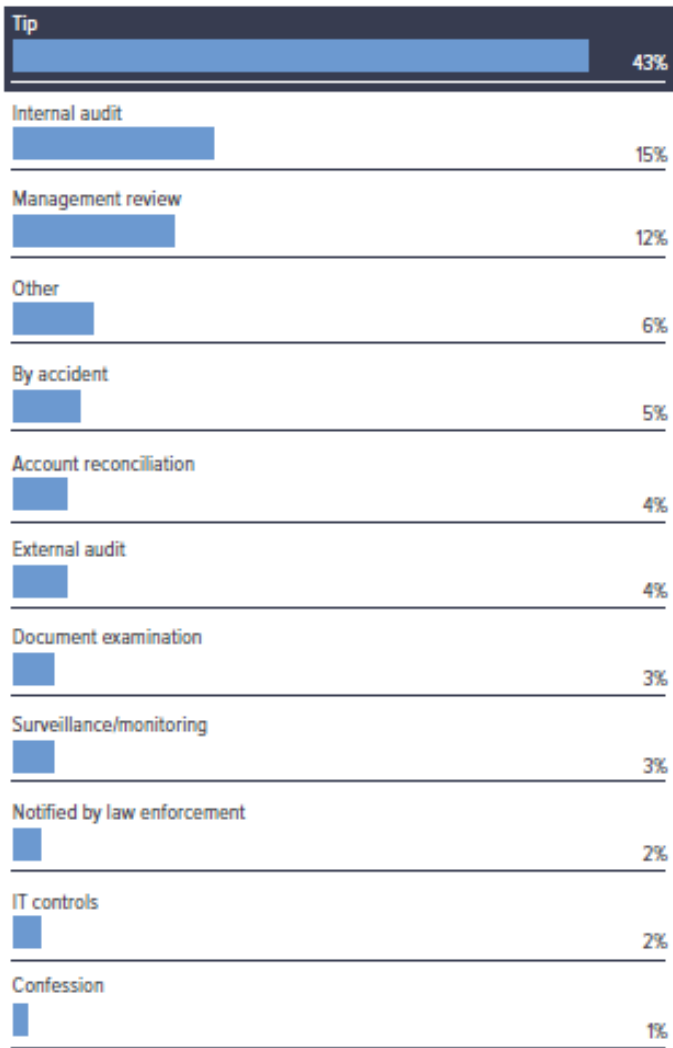
Created fraudulent electronic documents or files



12% did not involve any attempts to conceal the fraud



# How is it detected and who reports it?





# Polling Question

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- What percentage of all Fraudsters displayed at least one behavioral red flag while committing their crimes.
  - 25%
  - 65%
  - 85%
  - 95%



# Polling Question

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**85%** OF ALL FRAUDSTERS displayed at least one **BEHAVIORAL RED FLAG** while committing their crimes.



# Behavioral Red Flags of Fraud

## 7 KEY WARNING SIGNS



**42%**

Living beyond means



**26%**

Financial difficulties



**19%**

Unusually close association with vendor/customer



**15%**

Control issues, unwillingness to share duties



**13%**

Irritability, suspiciousness, or defensiveness



**13%**

"Wheeler-dealer" attitude

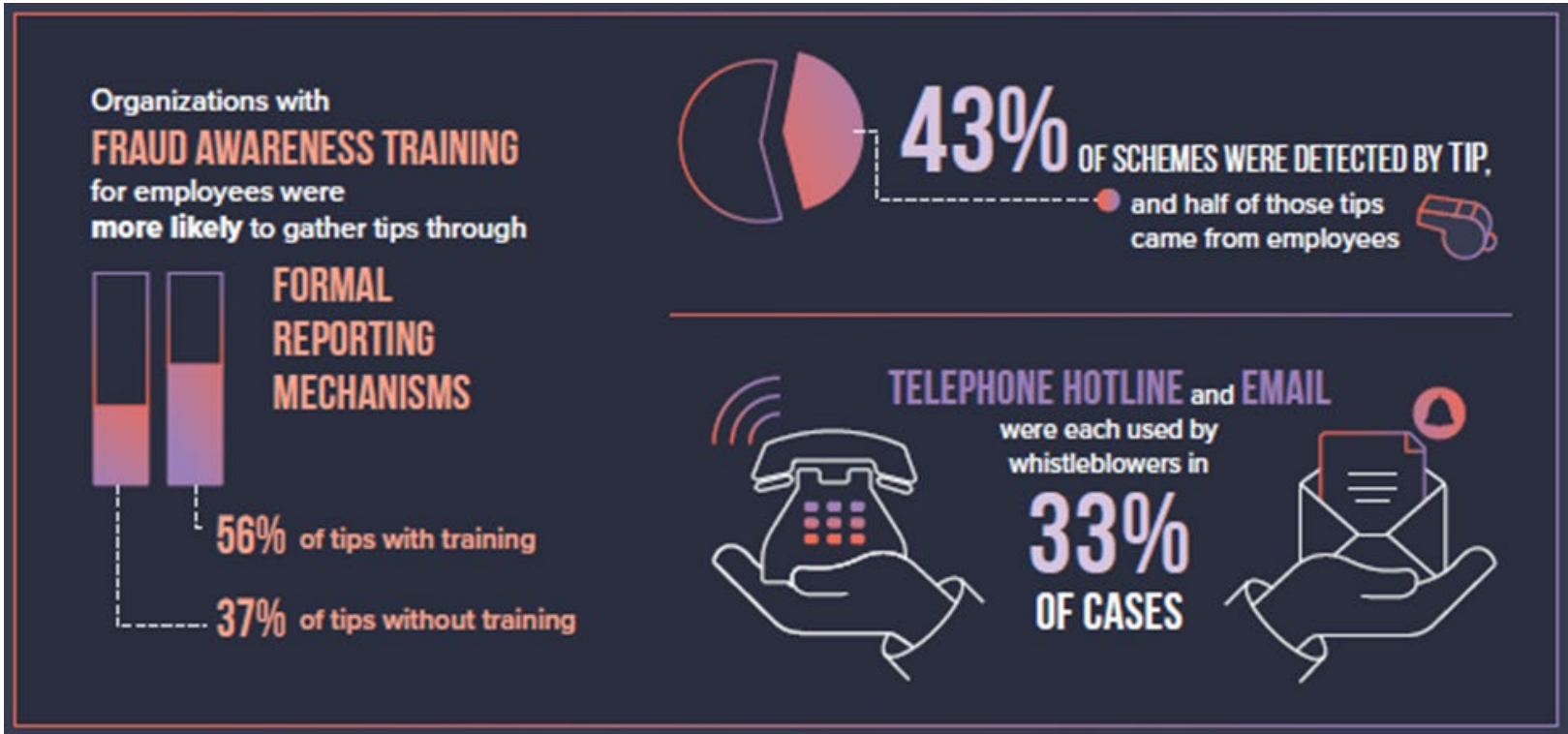


**12%**

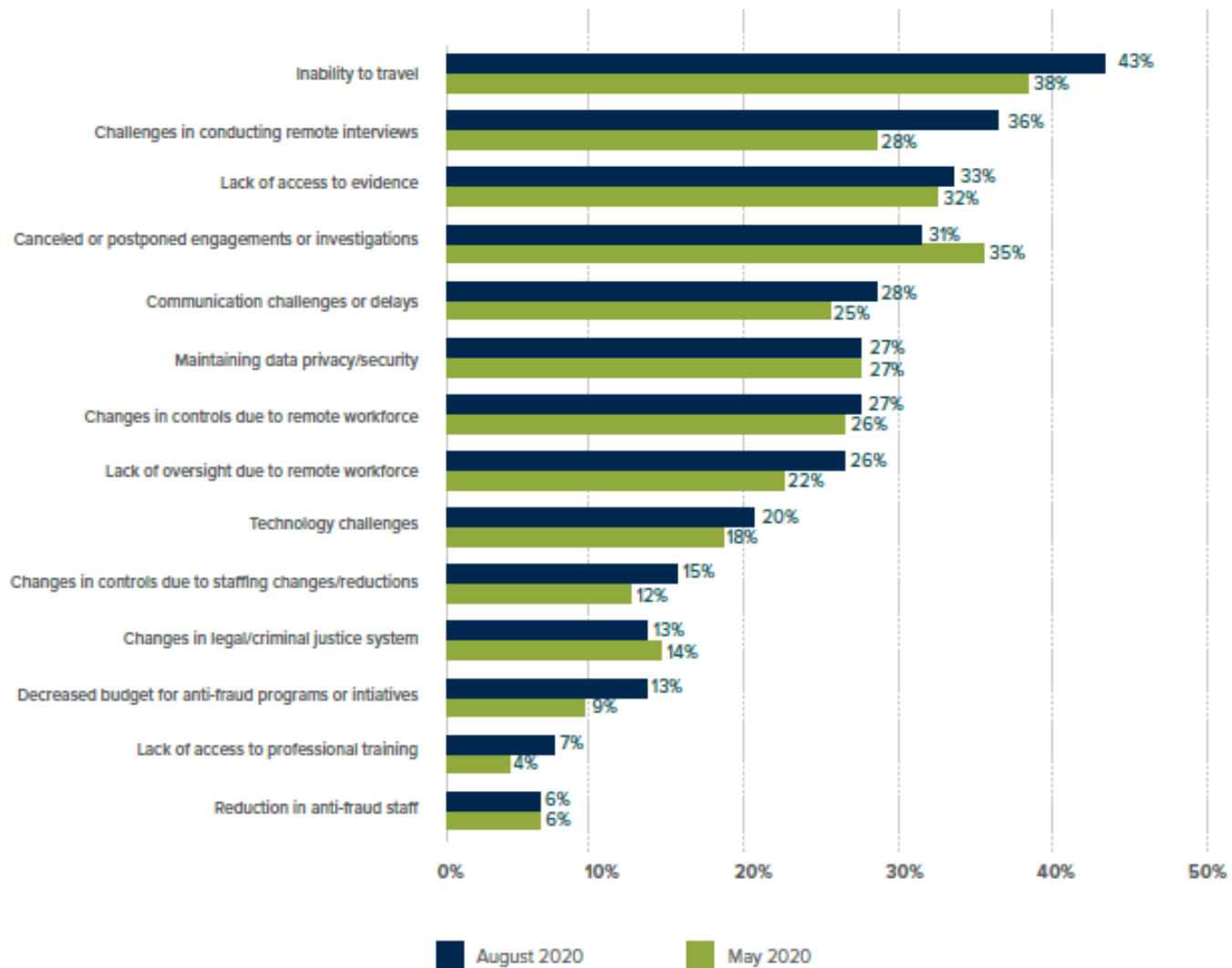
Divorce/family problems



# Fraud Training Works



# Most Prominent Challenges in Combating Fraud in the Wake of COVID-19



## 6 Steps to Stop or Mitigate Insider Fraud Risks

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- Step 1: Update your fraud risk assessment and incorporate new factors emerging from the COVID-19 crisis
- Step 2: Identify, rank and address your risks
- Step 3: Upgrade our internal controls, policies and procedures
- Step 4: Communicate and engage the department and auditors
- Step 5: Investigate internal fraud incidents promptly
- Step 6: Report early



# Step 1: Update your fraud risk assessment & incorporate new factors emerging from the COVID-19 crisis

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- How could a fraudster exploit the recent changes?
  - Phase 2 County Status
  - Modified Lobby Hours
  - Office space modifications in keeping with social distancing
  - Shift to Mail, Phone, Online or Virtual Operations
  - Shift to alternating or all remote work environment
  - Web or electronic communications
  - Operational flux between in person to virtual depending on conditions
  - Limited in person procurement and vendor interactions
  - Modified client direct services interactions and incentives





## Step 2: Identify, rank & address your risks

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- Identify the changes that have been made due to the new operating environment, for example frequency vs high impact:
  - Shift to online payments
  - Software Overrides Permissions
- Rank them between low and high risk
  - Low chances of occurring Low impact to operations/organization
  - High chances of occurring, High impact to operations/organization
- Develop and design controls to address the changes with higher risk to lower risk-
  - Review of payment reconciliations, exception reporting
- Consider compensating controls if the ideal can't be met
- The selection of controls by management are to be evaluated for their efficiency and effectiveness to ensure that they are not too costly or cumbersome to maintain. Keep in mind that the control should not exceed the benefit to be derived from it.
- Written documentation of risk assessment may be required by regulatory entities both internal and external



## Step 3: Upgrade your internal controls, policies & procedures

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- Timely Reviews- increase/decrease timelines
- Monitoring- increase/decrease frequency
- Paper to digital documents- validation of digital documents
- Video dual payment processing- record keeping of event
- Signature & Approval, Version Controls- Microsoft Teams
- Update your P&Ps- written document
- Communicate them to your staff, internal & external customers- web page, acknowledgement of receipt
- Significant changes may require prior authorization and approval from regulatory entities both internal and external



## Step 4: Communicate and engage the department & auditors

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- Ensure that your internal and external customers are aware of the changes in how you operate
  - Emails
  - Signage
  - Webpage updates
  - Webinars/ YouTube
  - Social Media
  - County's FYI
- Significant changes may require consultation with regulatory entities both internal or external



## Step 5: Investigate internal fraud incidents promptly

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- Great care must be taken when investigating suspected improprieties or irregularities to avoid wrongful accusations or alerting suspected individuals that an investigation is under way. (ACFE)
- Whether a particular act is, in fact, fraud or noncompliance with provisions of laws, regulations, contracts or grant agreements might have to await final determination by a court of law or other adjudicative body. (ACFE)



## Step 5: Investigate internal fraud incidents promptly

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- Reporting requirement is not intended and should not prevent departments from conducting investigation of known or suspected loss of public assets or from taking appropriate administrative and/or disciplinary action based on the results of an internal investigation.
  - Administrative investigations should be conducted in keeping with adopted Clark County Personal Policy Manual and with BARS 3.10.2.30(4),(5) and 3.10.2.60
- Contact Audit Services and inform them of known or suspected loss



## Step 6: Report early

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- RCW 43.09.185 requires that all state agencies and local governments immediately notify the State Auditor's Office in the event of a known or suspected loss of public funds or assets or other illegal activity
- Complete and submit form "Report of Loss or Theft"
- Contact Audit Services for guidance



# Key takeaways

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- Update your fraud risk assessment and incorporate new factors emerging from the COVID-19 crisis
- Identify, rank and address your risks
- Upgrade our internal controls, policies and procedures
- Communicate and engage the department and auditors
- Investigate internal fraud incidents promptly
- Report early



# Helpful Resources

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- Clark County Auditor's Office
  - (564) 397-4795 or [AuditServices@clark.wa.gov](mailto:AuditServices@clark.wa.gov)
  - [www.clark.wa.gov/auditor](http://www.clark.wa.gov/auditor)
- Information Sources
  - Association of Fraud Examiners
    - <https://www.acfe.com/fraud-resources.aspx>
  - Six steps to stop or mitigate insider fraud risks
    - <https://www.pwc.com/us/en/library/covid-19/mitigate-insider-fraud.html>





# Thank you!

## Comments and questions

**GREG KIMSEY, CLARK COUNTY AUDITOR**

**AUDIT SERVICES**

**Larry Stafford, Audit Services Manager  
Arnold Pérez**

1300 Franklin Street Suite 575, P.O. Box 5000, Vancouver, WA 98666-5000

*For further information about this contact: Clark County [Audit Services](#)  
Via email [AuditServices@clark.wa.gov](mailto:AuditServices@clark.wa.gov) or phone (564) 397-2310 ext.4795*

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*For other formats, contact the [Clark County ADA Office](#): **Voice** (564) 397-2322  
**Relay** 711 or (800) 833-6388; **Fax** (360) 397-6165; **E-mail** [ada@clark.wa.gov](mailto:ada@clark.wa.gov)*

