

REQUEST for PROPOSAL #900

PROFESSIONAL, TECHNICAL AND EXPERT SERVICES

Clark County Washington

RELEASE DATE: WEDNESDAY, JULY 31, 2024

DUE DATE: WEDNESDAY, SEPTEMBER 11, 2024 by 1:30 pm

Request for Proposal for:

FOOD and BEVERAGE CONCESSIONS SERVICES at LUKE JENSEN SPORTS PARK

SUBMIT:

One (1) Original Four (4) Complete Copies

of the Proposal to:

Shipping Method of your Choice or Hand Delivery

Clark County ATTN: Office of Purchasing 1300 Franklin Street, 6th Floor, Suite 650

Vancouver WA 98660 564-397-2323

United States Postal Service

Clark County ATTN: Office of Purchasing PO Box 5000

Vancouver WA 98666-5000 564-397-2323

Office Hours: 8:00 am – 3:00 pm, Monday – Friday, except Legal Holidays.

No electronic submissions.

Refer Questions to Project Manager:

Jacob Huston
Program Coordinator | Public Works
<u>Jacob.Huston@clark.wa.gov</u>
564-397-5884

^{**}Proposals must be delivered to the Purchasing office - No Exceptions

^{**}Proposals must be date and time stamped by Purchasing staff by 1:30 pm on due date.

^{**}Proposal shall be sealed and clearly marked on the package cover with RFP #, Title & Company Name

ADMINISTRATIVE REQUIREMENTS - Contractors shall comply with all management and administrative requirements established by Washington Administrative Code (WAC), the Revised Code of the State of Washington (RCW), and any subsequent amendments or modifications, as applicable to providers licensed in the State of Washington.

ALL proposals submitted become the property of Clark County. It is understood and agreed that the prospective Proposer claims no proprietary rights to the ideas and written materials contained in or attached to the proposal submitted. Clark County has the right to reject or accept proprietary information.

AUTHORSHIP - Applicants must identify any assistance provided by agencies or individuals outside the proposers own organization in preparing the proposal. No contingent fees for such assistance will be allowed to be paid under any contract resulting from this RFP.

CANCELLATION OF AWARD - Clark County reserves the right to immediately cancel an award if the contractual agreement has not been entered into by both parties or if new state regulations or policy make it necessary to change the program purpose or content, discontinue such programs, or impose funding reductions. In those cases where negotiation of contract activities are necessary, Clark County reserves the right to limit the period of negotiation to sixty (60) days after which time funds may be unencumbered.

CONFIDENTIALLY - Proposer shall comply with all applicable state and federal laws governing the confidentiality of information.

CONFLICT OF INTEREST - All proposals submitted must contain a statement disclosing or denying any interest, financial or otherwise, that any employee or official of Clark County or the appropriate Advisory Board may have in the proposing agency or proposed project.

CONSORTIUM OF AGENCIES - Any consortium of companies or agencies submitting a proposal must certify that each company or agency of the consortium can meet the requirements set forth in the RFP.

COST OF PROPOSAL & AWARD - The contract award will not be final until Clark County and the prospective contractor have executed a contractual agreement. The contractual agreement consists of the following parts: (a) the basic provisions and general terms and conditions, (b) the special terms and conditions, (c) the project description and goals (Statement of Work), and (d) the budget and payment terms. Clark County is not responsible for any costs incurred prior to the effective date of the contract. Clark County reserves the right to make an award without further negotiation of the proposal submitted. Therefore, the proposal should be submitted in final form from a budgetary, technical, and programmatic standpoint.

DISPUTES - Clark County encourages the use of informal resolution to address complaints or disputes arising over any actions in implementing the provisions of this RFP. Written complaints should be addressed to Clark County – Purchasing, P.O. Box 5000, Vancouver, Washington 98666-5000.

DIVERSITY IN EMPLOYMENT AND CONTRACTING REQUIREMENTS - It is the policy of Clark County to require equal opportunity in employment and services subject to eligibility standards that may be required for a specific program. Clark County is an equal opportunity employer and is committed to providing equal opportunity in employment and in access to the provision of all county services. Clark County's Equal Plan Opportunity http://www.clark.wa.gov/hr/documents.html. This commitment applies regardless of race, color, religion, creed, sex, marital status, national origin, disability, age, veteran status, on-the-job injury, or sexual orientation. Employment decisions are made without consideration of these or any other factors that are prohibited by law. In compliance with department of Labor Regulations implementing Section 504 of the rehabilitation Act of 1973, as amended, no qualified handicapped individual shall be discriminated against in admission or access to any program or activity. The prospective contractor must agree to provide equal opportunity in the administration of the contract, and its subcontracts or other agreements.

MUNICIPAL RESEARCH and SERVICE CENTER - Clark County (WA) contracts with the Municipal Research and Service Center (MRSC) to maintain our Consultant, Small Works and Vendor rosters. To be eligible to participate in this Clark County public solicitation and the resulting contract, your business must be registered with the MRSC Rosters. Failure to register may result in your proposal being marked nonresponsive. Be sure to select Clark County in your application. If you have questions about the registration process, contact the MRSC Rosters at 206-436-3798 or https://mrscrosters.org/businesses/business-membership/

INDEPENDENT PRICE DETERMINATION - The prospective contractor guarantees that, in connection with this proposal, the prices and/or cost data have been arrived at

independently, without consultation, communication, or agreement for the purpose of restricting competition. This does not preclude or impede the formation of a consortium of companies and/or agencies for purposes of engaging in jointly sponsored proposals.

INTERLOCAL AGREEMENT - Clark County has made this RFP subject to Washington State statute RCW 39.34. Therefore, the proposer may, at the proposers option, extend identical prices and services to other public agencies wishing to participate in this RFP. Each public agency wishing to utilize this RFP will issue a purchase order (or contract) binding only their agency. Each contract is between the proposer and the individual agency with <u>no.</u> liability to Clark County.

LIMITATION - This RFP does not commit Clark County to award a contract, to pay any costs incurred in the preparation of a response to this RFP, or to procure or contract for services or supplies.

LATE PROPOSALS - A proposal received after the date and time indicated above will not be accepted. No exceptions will be made.

ORAL PRESENTATIONS - An oral presentation may be required of those prospective contractors whose proposals are under consideration. Prospective contractors may be informed that an oral presentation is desired and will be notified of the date, time and location the oral presentation is to be conducted.

OTHER AUDIT/MONITORING REQUIREMENTS - In addition, auditing or monitoring for the following purposes will be conducted at the discretion of Clark County: Fund accountability; Contract compliance; and Program performance.

PRICE WARRANT - The proposer shall warrant that the costs quoted for services in response to the RFP are not in excess of those which would be charged any other individual or entity for the same services performed by the prospective contractor, in a similar socioeconomic, geographical region.

PROTESTS - Must be submitted to the Purchasing Department.

PUBLIC SAFETY - May require limiting access to public work sites, public facilities, and public offices, sometimes without advance notice. The successful Proposer's employees and agents shall carry sufficient identification to show by whom they are employed and display it upon request to security personnel. County project managers have discretion to require the successful Proposer's employees and agents to be escorted to and from any public office, facility or work site if national or local security appears to require it.

ACCEPTANCE or REJECTION OF PROPOSALS - Clark County reserves the right to accept or reject any or all proposals received as a result of this RFP, to negotiate with any or all prospective contractors on modifications to proposals, to waive formalities, to postpone award, or to cancel in part or in its entirety this RFP if it is in the best interest of Clark County to do so.

SUBCONTRACTING - No activities or services included as a part of this proposal may be subcontracted to another organization, firm, or individual without the approval of Clark County. Such intent to subcontract shall be clearly identified in the proposal. It is understood that the contractor is held responsible for the satisfactory accomplishment of the service or activities included in a subcontract.

VERBAL PROPOSALS - Verbal proposals will not be considered in making the award of any contract as a result of this RFP.

WORKERS COMPENSATION INSURANCE – The contractor shall comply with R.C.W. Title 51- with minimum coverage limits of \$500,000 for each accident, or provide evidence that State law does not require such coverage.

FOR ALTERNATIVE FORMATS

Clark County ADA Office: V: 564-397-2322

ADA@clark.wa.gov

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Part I Proposal Requirements

Section IA	General Information
1. Introduction	The purpose of this Request for Proposal (RFP) is to identify a vendor(s) with the appropriate knowledge, experience, and professional expertise to provide food and beverage concession services from inside the concessions stand a Luke Jensen Sports Park.
	This RFP is intended to encourage organizations to clearly outline how they would provide the required services, propose options for services or service enhancements and operate these services in a consistent and revenue positive manner. Each proposer must clearly demonstrate its knowledge of the standard business practices for food concessions, operating plans, healthy menu planning and fiscal responsibility.
	Clark County (WA) contracts with the Municipal Research and Service Center (MRSC) to maintain our Consultant, Small Works and Vendor Rosters. To be eligible to participate in this Clark County public solicitation and the resulting contract your business must be registered with the MRSC Rosters. Failure to register may result in your proposal being marked nonresponsive. Be sure to select Clark County in your application. If you have questions about the registration process, contact the MRSC Rosters at 206-436-3798 or https://mrscrosters.org/businesses/business-membership/
	If your company contact details <u>are not</u> on the Plan Holder List at https://clark.wa.gov/internal-services/request-proposal-1 Attachment B, Letter of Interest must be submitted to participate in this RFP.
	Proposers shall respond to all sections to be considered.
	Clark County has made this Request for Proposal subject to Washington State statute RCW 39.34 Interlocal Cooperation Act. The proposer may opt to extend identical services and prices to qualified public agencies. Each contract is between the proposer and individual agency binding only their agency, with no liability to Clark County.
2. Background	The Luke Jensen Sports Park is located at 4000 Northeast 78th Street, approximately a quarter mile west of St. John's Road. It is a 20-acre sports facility that was built in 2011-12 to meet the needs of the county's youth sports programs.
	Named after a local boy who lost his battle with leukemia in 2010, the Luke Jensen Sports Park features three lighted, multi-purpose synthetic turf fields, two lighted natural turf baseball fields, three wireless scoreboards, dug-outs, batting cages, a small playground, parking lots, access roads, walking/biking paths, picnic tables, and benches. A six-acre forested neighborhood park on the north side of the property also offers walking trails, a bench and picnic table, and opportunities for passive nature exploration.
	The park has a combined concessions/restrooms/community room building from which the successful vendor will be expected to provide food and beverage concessions services to the public. The concessions stand comes furnished with the equipment described in Exhibit F . Pictures of the concessions stand are attached as Exhibit G .
3. Scope of Project	Clark County Public Works (CCPW) is seeking proposals from qualified operators to provide food and beverage concessions services at Luke Jensen Sports Park. Operator will manage and operate the concessions stand in Luke Jensen Sports Park in exchange for a long-term concession agreement. CCPW will select a proposer that best demonstrates their ability to provide innovative, affordable, healthy, safe and reliable food service to park patrons while paying reasonable concession fees to CCPW. Proposers are encouraged to offer services

		and/or products that would be complimentary to the existing uses of the park. Each proposer should include an assortment of healthy food products as part of their proposed menu. CCPW reserves the right to approve or deny any proposed food item and/or business activity.
4.	Project Funding	Anticipated compensation to the county under any future agreement shall be considered as part of the proposal review. Potential operator may choose a monthly rental or percentage of sales approach to county compensation. Once awarded, Clark County Public Works (CCPW) and the successful vendor will mutually agree on the when and where the services are to be offered. Typical dates and times could include, but not be limited to, an annual season of March 1st – October 31st, daily. Hours of
		operation to be negotiated between County and awarding vendor.
5.	Title VI Statement	Title VI Statement Clark County, in accordance with the provisions of Title VI of the Civil Rights Act of 1964 (78 Stat. 252, 42 U.S.C. §§ 2000d to 2000d-4) and the Regulations, hereby notifies all bidders that it will affirmatively ensure that any contract entered into pursuant to this advertisement, disadvantaged business enterprises will be afforded full and fair opportunity to submit bids in response to this invitation and will not be discriminated against on the grounds of race, color, or national origin in consideration for an award.
		El Condado de Clark, de acuerdo con las disposiciones del Título VI de la Ley de Derechos Civiles de 1964 (78 Stat. 252, 42 U.S.C. §§ 2000d a 2000d-4) y el Reglamento, por la presente notifica a todos los postores que se asegurará afirmativamente de que cualquier contrato celebrado de conformidad con este anuncio, las empresas comerciales desfavorecidas tendrán la oportunidad plena y justa de presentar ofertas en respuesta a esta invitación y no serán discriminadas por motivos de raza, color u origen nacional en consideración a un laudo.
		La políza del condado de Clark es garantizar que ninguna persona por motivos de raza, color, origen nacional o sexo según lo dispuesto en el Title VI of the Civil Rights Act de 1964, según enmendada, sea excluida por participar en, ser negado los beneficios de, o ser discriminado por cualquier programa o actividad patrocinada por el condado. Para preguntas relacionadas con el programa de Title VI de Obras Públicas del condado de Clark, o para servicios de interpretación o traducción para personas que no hablan inglés. O para que los materiales estén disponibles en un formato alternativo, comuníquese con el coordinador del Title VI de Obras Públicas del condado de Clark por correo electrónico a CCPW-TitleVI@clark.wa.gov o por teléfono a 564-397-4944. Las personas con problemas de audición / habla pueden llamar a Washington Relay Center al 711.
		For questions regarding Clark County Public Works' Title VI Program, or for interpretation or translation services for non-English speakers, or otherwise making materials available in an alternate format, contact Clark County Public Works' Title VI Coordinator via email at

6. Timeline for Selection	The following dates are the <u>intended</u> timeline:					
	Pre-submittal Meeting	August 15, 2024				
	Deadline for Questions and Answers	August 29, 2024				
	Final date for Addendum, if needed	August 30, 2024				
	Proposals Dues	September 11, 2024				
	Proposal Review/Evaluation Period	September 18, 2024				
	Selection Committee Recommendation	September 23, 2024				
	Contract Negotiation/Execution	October 2, 2024				
	Contract Intended to Begin	March 1, 2025				
7. Employment Verification	The Proposer, if awarded the Contract, shall register and enter into a Memorandum Understanding (MOU) with the Department of Homeland Security E-Verify program be execution of the Contract. The Contractor shall ensure all Contractor employees and any scontractor(s) assigned to perform work under this Agreement are eligible to work in the Un States. The Contractor shall provide verification of compliance upon County request. Failure Contractor to comply with this subsection shall be considered a material breach. (Sole Proprietors must submit a letter stating such.)					

Section IB	Work Requirements			
Required Services	To provide food and beverage concessions services from inside the concessions stand at Luke Jensen Sports Park.			
2. County Performed Work	County will typically make all repairs or modifications necessary to create, maintain, or restore to a condition required by any federal, state, or local law, rule or regulation, governing vendor's use of the Concessions Stand and/or the structure in which the Concessions Stand is located unless the repairs or modifications are necessitated by damage caused by Vendor. Vendor will be solely responsible for the care and daily maintenance of all equipment provided by the County during the term of the contract. All equipment provided is and shall remain the property of the County. Vendor will be solely responsible for all expenses incurred by reason of the care and daily maintenance of all equipment provided by the County.			
3. Deliverables & Schedule	Vendor shall provide concessions during the contract period.			

4.	Place of Performance	Contract performance shall take place within the concession stand at Luke Jensen Sports Park.
5.	Period of Performance	A contract awarded as a result of this RFP will be for two (2) years and seven (7) months and is intended to begin on March 1, 2025 and end September 30, 2027.
		The contract value including extensions will be determined by evaluating funds requested in the selected proposal(s) and approved funding.
		Clark County reserves the right to extend the contract resulting from this RFP for a period of two (2) additional years, in one (1) year increments, with the same terms and conditions, with the exception of cost, by service of a written notice of its intention to do so prior to the contract termination date. Cost for additional option year(s) shall be reviewed prior to extension of the contract.
		The county also reserves the right to terminate the contract, with thirty (30) days written notice, at any time if the requirements of the contract are not being met satisfactorily, solely in the county's judgment.
6. F	Prevailing Wage Applicable to all public work as defined in RCW 39.04.010(4) Public Works Definition	Pursuant to Washington State RCW 39.12 PREVAILING WAGES ON PUBLIC WORKS all work identified in this project as a public work requires the contractor to pay Washington State prevailing wages and file all affidavits of intent to pay with the WA State Dept of Labor & Industries.
		Contractors shall meet the requirements for Prevailing Wage and public works requirements, per RCW 39.04.350 BIDDER RESPONSIBILITY CRITERIA – SWORN STATMENT – SUPPLEMENTAL CRITERIA.
		For this project select the Clark County rates that apply on the proposal closing date from either of these sites:
		http://www.wsdot.wa.gov/Design/ProjectDev/WageRates/default.htm http://www.lni.wa.gov/TradesLicensing/PrevWage/WageRates
		Before payment is made by the Local Agency of any sums due under this contract, the Local Agency must receive from the Contractor and each Subcontractor a copy of "Statement of Intent to Pay Prevailing Wages" (Form L & I Number 700-29) approved by the Washington State Department of Labor and Industries.
		A fee of \$45.00 per each "Statement of Intent to Pay Prevailing Wages" and "Affidavit of Wages Paid" is required to accompany each form submitted to this Department of Labor and Industries. The Contractor is responsible for payment of these fees and shall make all applications directly to the Department of Labor and Industries. These fees shall be incidental to all the proposed items of this contract.
7.	Debarred/Suspended	Federally or Washington State debarred or suspended suppliers may not participate in this Request for Proposal.
		All proposer's must fill out, sign and submit the "Certification Regarding Debarment, Suspension, and Other Responsibility Matters" form with their proposal to be eligible to participate.

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Food and Beverage Concessions Services at Luke Jensen Sports Park

8. Americans with Disabilities Act (ADA) Information

Clark County in accordance with Section 504 of the Rehabilitation Act (Section 504) and the Americans with Disabilities Act (ADA), commits to nondiscrimination on the basis of disability, in all of its programs and activities. This material can be made available in an alternate format by emailing <u>ADA@clark.wa.gov</u> or by calling 564-397-2322.

9. Public Disclosure

This procurement is subject to the Washington Public Records Act (the "Act"), chapter 42.56 RCW. Once in the County's possession, all of the RFP Submittals shall be considered public records and available for public records inspection and copying, unless exempt under the Act.

If a Respondent or Proposer considers any portion of an RFP Submittal to be protected under the law, whether in electronic or hard copy form, the Respondent or Proposer shall clearly identify each such portion with the word "PROPRIETARY". The County will notify the Respondent or Proposer in writing of the request and allow the Respondent or Proposer ten (10) days to obtain a court order enjoining release of the record(s). If the Respondent or Proposer does not take such action within the ten (10) day period, the County will release the portions of the RFP Submittal deemed subject to disclosure. All Respondents and Proposers who provide RFP Submittals for this procurement accept the procedures described above and agree that the County shall not be responsible or liable in any way for any losses that the party may incur from the disclosure of records to a third party who requests them.

10. Insurance/Bond

A. Waiver of Subrogation

All insurance coverage maintained or procured pursuant to this agreement shall be endorsed to waive subrogation against County, its elected or appointed officers, agents, officials, employees and volunteers or shall specifically allow Contractor or others providing insurance evidence in compliance with these specifications to waive their right of subrogation prior to a loss. Contractor hereby waives its own right of subrogation against County and shall require similar written express waivers and insurance clauses from each of its subcontractors.

B. Proof of Insurance

Proof of Insurance shall be provided prior to the starting of the contract performance. Proof will be on an ACORD Certificate(s) of Liability Insurance, which the Proposer shall provide to Clark County. Each certificate will show the coverage, deductible and policy period. Policies shall be endorsed to state that coverage will not be suspended, voided, canceled or reduced without a 30-day written notice by mail to the County. It is the Proposer's responsibility to provide evidence of continuing coverage during the overlap periods of the policy and the contract.

C. Worker's Compensation

As required by the industrial insurance laws of the State of Washington.

D. Automobile

If the Proposer or its employees use motor vehicles in conducting activities under this Contract, liability insurance covering bodily injury and property damage shall be provided by the Proposer through a commercial automobile insurance policy. The policy shall cover all owned and nonowned vehicles. Such insurance shall have minimum limits of \$1,000,000 per occurrence, combined single limit for bodily injury liability and property damage liability with a \$1,000,000 annual aggregate limit. If the Proposer does not use motor vehicles in conducting activities under this Contract, then written confirmation to that effect on Proposer letterhead shall be submitted by the Proposer.

E. Commercial General Liability (CGL) Insurance

Written under ISO Form CG0001 or its latest equivalent with minimum limits of \$2,000,000 per occurrence and in the aggregate for each one-year policy period. Personal and Advertising Injury \$1,000,000 and General Aggregate \$1,000,000. This policy must renew annually. This

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Food and Beverage Concessions Services at Luke Jensen Sports Park

coverage may be any combination of primary, umbrella or excess liability coverage affording total liability limits of not less than \$1,000,000 per occurrence and in the aggregate. However, if other policies are added they must be a follow-form policy in language, renewal date, and have no more exclusions than the underlying coverage. Products and Completed Operations coverage shall be provided for a period of three years following Substantial Completion of the Work. The deductible will not be more than \$50,000 unless prior arrangements are made with Clark County on a case-by-case basis; the criterion is the Contractor's liquidity and ability to pay from its own resources regardless of coverage status due to cancellation, reservation of rights, or other no-coverage-enforce reason. Coverage shall not contain any endorsement(s) excluding nor limiting Product/Completed Operations, Contractual Liability or Cross Liability. Clark County needs to be listed as additional insured.

F. Umbrella Liability Coverage

Umbrella Coverage in the amount of \$1,000,000 shall be provided and will apply over all liability policies without exception, including Commercial General Liability and Automobile Liability.

G. Additional Insured

Clark County, its officers, employees and agents, will be named on all policies of contractor and any subcontractors as an additional insured, with no restrictions or limitations concerning products and completed operations. This coverage shall be primary coverage and noncontributory to any coverage maintained by Clark County. The contractor shall provide Clark County with verification of insurance and endorsements required by this agreement. Clark County reserves the right to require complete, certified copies of all required insurance policies at any time. All insurance shall be obtained from an insurance company authorized to do business in the State of Washington.

All policies must have a Best's Rating of A-VII or better.

11. Plan Holders List

All proposers are required to be listed on the plan holders list.

✓ Prior to submission of proposal, confirm your organization is on the Plan Holders List below:

To view the Plan Holders List, click on the link below or copy and paste into your browser. Clark County RFP site: https://clark.wa.gov/internal-services/purchasing-overview

- If your organization is NOT listed, submit Attachment B Letter of Interest to ensure your inclusion.
- Proposals received by Clark County by proposers not included on the Plan Holders List may be considered non-responsive.

Part II Proposal Preparation and Submittal

Section IIA	Pre-Submittal Meeting / Clarification
Pre-Submittal Meeting	A pre-submittal meeting is scheduled for Thursday, August 15, 2024 at 10:00 am. Proposers interested in attending shall meet at the Luke Jensen Sports Park located at 4000 NE 78 th Street, Vancouver WA 98665.
Proposal Clarification	Questions and Requests for Clarification regarding this Request for Proposal must be directed in writing, via email, to the person listed on the cover page.
	The deadline for submitting such questions/clarifications is August 29, 2024 by 12:00 pm.
	An addendum will be issued no later than August 30, 2024 to all recorded holders of the RFP if a substantive clarification is in order.
	The Questions & Answers/Clarifications are available for review at the link below. Each proposer is strongly encouraged to review this document prior to submitting their proposal.
	Clark County RFP site: https://clark.wa.gov/internal-services/request-proposal-1
Section IIB	Proposal Submission
1. Proposals Due	Sealed proposals must be received no later than the date, time and location specified on the cover of this document.
	The outside of the envelope/package shall clearly identify: 1. RFP Number and;
	2. TITLE and;
	3. Name and Address of the Proposer.
	Responses received after submittal time will not be considered and will be returned to the Proposer - unopened.
	Proposals received with insufficient copies (as noted on the cover of this document) cannot be properly disseminated to the Review Committee and other reviewers for necessary action, therefore, may not be accepted.
2. Proposal	Proposals must be clear, succinct and not exceed fifteen (15) pages, excluding resumes, coversheet and debarment form. Proposer's who submit more than the pages indicated may not have the additional pages of the proposal read or considered.
	For purposes of review and in the interest of the County, the County encourages the use of submittal materials (i.e. paper, dividers, binders, brochures, etc.) that contain post-consumer recycled content and are <u>readily recyclable</u> .
	The County discourages the use of materials that cannot be readily recycled such as PVC (vinyl) binders, spiral bindings, and plastic or glossy covers or dividers. Alternative bindings such as

	reusable/recyclable binding posts, reusable binder clips or binder rings, and recyclable cardboard/paperboard binders are examples of preferable submittal materials. Proposers are encouraged to print/copy on both sides of a single sheet of paper wherever applicable; if sheets are printed on both sides, it is considered to be two pages. Color is acceptable, but content should not be lost by black-and-white printing or copying. All submittals will be evaluated on the completeness and quality of the content. Only those Proposers providing complete information as required will be considered for evaluation. The ability to follow these instructions demonstrates attention to detail. Additional support documents, such as sales brochures, should be included with each copy unless otherwise specified.
Section IIC	Proposal Content
Cover Sheet	This form is to be used as your proposal Cover Sheet. See Cover Sheet - Attachment A
2. Project Team	Provide the name of a present or recent past food concessions that your firm has operated. For each operation provide the name, address and contact information. 1. The number of years your company has provided continuous food service. 2. Gross Sales for each year in operation. 3. Indicate if the food concession is still in operation and if not why? 4. What other relevant food concession experience do you/your company have? 5. Do you have a culinary food science degree or related business degree? If yes, indicate where you received your degree from and year of graduation? If not, indicate how you received your training to effectively manage a food concession business? 6. At least three (3) business references. Minimum qualifications are three (3) years of experience as an owner and/or an operator of a business or similar operation.
3. Management Approach	Please use this section to explain your plan to operate the concessions stand. Your operations plan should include: 1. Positions 2. Salary 3. Recruitment 4. Hiring criteria/desired qualifications 5. Food Safety Training Program 6. Uniform Policy/plan – Show examples 7. Training plan 8. Customer Service Policy and Procedures 9. Point of Sale System 10. Inventory tracking Method

		11. Seasons and hours of operation
		12. A summary defining your cleaning and maintenance standards
		13. Any other information or plans relevant to operating the concessions stand
4.	Respondent's Capabilities	Please use this section to explain your menu and pricing. Please list each of your proposed food items with the following information:
		1. Price
		2. Brief Description
		3. Healthy Food Choice Options
		4. Serving Sizes
		5. Offered Year-Round or Seasonally
		6. Offered Breakfast, Lunch, Dinner, Anytime Open
5.	Project Approach and Understanding	Provide an example of a food and beverage concessions stand, truck, and /or facility you are currently operating: 1. How is it similar to the concessions stand at Luke Jensen Sports Park?
		How is it different from the concessions stand at Luke Jensen Sports Park?
		· ·
		3. What lessons have you learned from operating your current business that you would apply to the operation of this location?
		4. Have you ever partnered or worked from a contract with a public agency? If yes, describe your experience doing so.
		 Have you visited Luke Jensen Sport Park? Please describe your understanding of the park, its user groups and facility use patterns.
	B 10 1	
6.	Proposed Cost	Anticipated compensation to the county under any future agreement shall be considered as part of the proposal review. Potential operator may choose a monthly rental or percentage of sales approach to county compensation.
		Once awarded, CCPW and the successful vendor will mutually agree on the when and where the services are to be offered. Typical dates and times could include, but not be limited to, an annual season of March 1 st – October 31 st , daily. Hours of operation to be negotiated between County and awarding vendor.

Part III Proposal Evaluation & Contract Award

Section IIIA	Proposal Review and Selection		
Evaluation and Selection:	Proposals received in response to this RFP will be evaluated by a Review Committee. Committee review results and recommendations may be presented to an appropriate advisory board prior to the consent process with the Clark County Council.		
Evaluation Criteria Scoring Each proposal received in response to the RFP will be objectively evaluated and rate to a specified point system. A one hundred (100) point system will be used, weighted against the following			
	Work History / Examples	25	
	Cost and Menu Options	25	
	Operational Plan	25	
	Business References	15	
	Creativity / Flexibility	5	
	Compensation to County	5	
	Total Points	100	
Section IIIB	Contract Award		
Consultant Selection	The County will determine the most qualified proposer based on the evaluation crit predetermined weights, the attributes of the Proposers and the overall respon Proposal. If the County does not reach a favorable agreement with the top Proposis all terminate negotiations and begin negotiations with the next qualified Proposis unable to reach agreeable terms with either Proposer, they may opt to voi determine next steps.	siveness of the oser, the County er. If the County	
	Clark County reserves the right to accept or reject any or all proposals received, t any or all prospective contractors on modifications to proposals, to waive formalit award, or to cancel in part or in its entirety this RFP. Clark County reserves the rigoroutract based on the best interests of the County.	ies, to postpone	
Contract Development	Clark County reserves the right to accept or reject any or all proposals received, t any or all prospective contractors on modifications to proposals, to waive formalit award, or to cancel in part or in its entirety this RFP. Clark County reserves the right.	ies, to postpone ght to award the	

4.	Orientation/Kick-off Meeting	There are no plans for an orientation or kick-off meeting.

Attachment A: COVER SHEET

General	Information:
Contona	II II OI I I I I I I I I I I I I I I I

Legal Name of Proposing Firm					
Street Address					
Street Address					
City State Zip Code					
Contact Person Title					
Phone					
Decree Land of Chilling at the sale of					
Program Location (if different than above)					
Email Address					
Tax Identification Number					
	l				
ADDENDUM:					
Proposer shall acknowledge receipt of Ad	denda by checkin	g the appropriate	e box(es).		
None	з 🗆	4 🗆	5 🔲	6 🗆	
NOTE: Failure to do so, shall render to	ho proposor non	rosponsivo an	d thorofore he re	incted	
NOTE. Failure to do so, shall render to	ne proposer non	-responsive and	u therefore be re	jectea.	
I certify that to the best of my knowledge the in the legal authority to commit this agency to a co					
funding levels, and the approval of the Clark Co				iny convice to bacc	а ароп
Authorized Signature of Proposing Firm			Date		
, dansing of the opposing thin			Dato		
Printed Name			Title		

Attachment B: LETTER OF INTEREST

Legal Name of Proposing Firm	
Street Address	
Oli eet Address	
City State Zip Code	
City State Zip Code	
Contact Person Title	
Phone	
Program Location (if different than above)	
Email Address	
Lilian Addiess	I .

- > All proposers are required to be included on the plan holders list.
- ➤ If your organization is NOT listed, submit the 'Letter of Interest" to ensure your inclusion.

Email Letter of Interest to: Koni.Odell@clark.wa.gov and Priscilla.Mason@clark.wa.gov

Clark County web link: https://clark.wa.gov/internal-services/request-proposal-1

This document will only be used to add a proposer to the plan holders list. Submitting this document does not commit proposer to provide services to Clark County, nor is it required to be submitted with proposal.

Proposals may be considered non-responsive if the Proposer is not listed on the plan holders list.

Attachment C



Clark County, Washington

Certification Regarding Debarment, Suspension and Other Responsibility Matters

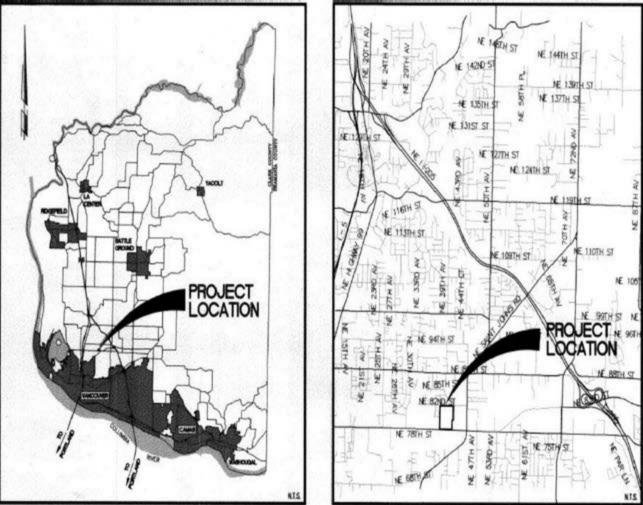
The prospective participant certifies to the best of its knowledge and belief that it and its principals:

- (a) Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal, State or local department or agency;
- (b) Have not within a three-year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
- (c) Are not presently indicted for or otherwise criminally or civilly charged by a government entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph (1)(b) of this certification; and
- (d) Have not within a three-year period preceding this application/proposal had one or more public transactions (Federal, State, or local) terminated for cause or default.

I understand that a false statement on this certification may be grounds for rejection of this proposal or termination of the award. In addition, under 18 USC Sec. 1001, a false statement may result in a fine of up to \$10,000 or imprisonment for up to 5 years, or both.

Company Name	
Typed Name & Title of Authorized Representative	
Signature of Authorized Representative	 Date
I am unable to certify to the above statements. My	explanation is attached.





ATTACHMENT F - EQUIPMENT

ITEM #	DESCRIPTION	QUANTITY	REMARKS
1.	Dry Storage Shelving	5 Units with 5 Rows Each	County Provided
2.	Reach-In Commercial Freezer	1	County Provided
3.	Hand Washing Sink	1	County Provided
4.	Reach-In Commercial Refrigerator	1	County Provided
5.	Concessions County with Floor Sink	1	County Provided
6.	Coffee Brewer	1	Vendor Shall Provide
7.	Heated Pizza Display Case	1	County Provided
8.	Countertop Rapid Bake Oven	1	County Provided
9.	Nacho Chip/Cheese Warmers	1 of Each	County Provided
10.	Hot Dog Grill	1	County Provided
11.	Hot Dog Bun Warmer	1	County Provided
12.	Heated Pretzel Display Case	1	County Provided
13.	Shave Ice Machine	1	County Provided
14.	Point of Sale Registers	4	Vendor Shall Provide
15.	Soda / Ice Dispenser	4	Vendor Shall Provide
16.	Cube Ice Machine	1	Vendor Shall Provide
17.	Popcorn Machine	1	County Provided
18.	Pot Washing Sink Table	1	County Provided
19.	Mobile Waste Receptacles (Trash Can)	2	County Provided
20.	Baby Changing Countertops (located in Restrooms)	2	County Provided

ATTACHMENT G - INSIDE DRAWING AND PHOTOS

