



CLARK COUNTY

RFP #899

PROGRAM for the COLLECTION of SOURCE SEPARATED YARD DEBRIS from single-family and MULTIFAMILY RESIDENCES in UNINCORPORATED AREAS of CLARK COUNTY and the CITY of BATTLE GROUND, the CITY of LA CENTER, and the TOWN of YACOLT

QUESTIONS and ANSWERS UPDATED: SEPTEMBER 19, 2024

| | QUESTION | ANSWER |
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| 1. | As the County grows, how do you envision annexations impacting the service area in this RFP? | The contracts are built into the City annex. Though the contractor for the city will eventually take over those areas but not necessarily immediately. |
| 2. | The RFP calls for no remote work, is that a different situation than working from home? Can a remote worker work outside Clark County? | It means no remote call centers. For example, you can't have a call center in Arizona. Work from home is fine if they are headquartered in Clark County. |
| 3. | With the long lead times on new equipment (specifically trucks), is there a gauge we should use or think about? | We encourage you to include lead times in your proposal. We are aware lead times can stretch out to a year, that's why we have allowed the use of used vehicles until the new vehicles can be purchased. |
| 4. | How do you envision the rate-setting process once further organics regulations are implemented? | In general, that is a trigger for a negotiation. |
| 5. | Would you consider a processing facility other than H&H? Are there options for other processing facilities? | In general, we use the closest one within Clark County. If something new became available, especially with organics facilities, it would be considered. |
| 6. | Is there a call out on the number of multi-family? | There is not but we can provide it. There are 17 multifamily accounts. |
| 7. | Is the county going to continue on-call service? | We haven't made that determination yet. We split the cost in the cost proposal so we can evaluate on-call services. |

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| 8. | It looks like it is a requirement to have a walk-in location, would you need two locations? One for Yard Debris and one for Garbage and Recycling? | It's been a requirement within Clark County for many years to have a physical location where the public can pay bills or lodge complaints. It's part of our customer service package. |
| 9. | If questions are due by September 18th, are they going to be answered on a rolling basis as they are submitted? | That's the general purchasing process. When we receive the questions via email, we'll get the answers out as soon as possible. |
| 10. | On page 1 of the RFP, the County says it wants a USB to be delivered, but there are also instructions for how to print the pages out for submission on page 23. ("Proposers are encouraged to print/copy on both sides of a single sheet of paper wherever applicable; if sheets are printed on both sides, it is considered to be two pages. Color is acceptable, but content should not be lost by black-and-white printing or copying."). Can the County clarify if it wants the USB and hard copies, or just a USB? | The County is asking for a USB Drive. No hard copies. |
| 11. | Section IB, Part 1: Required Services, "Management and Administration" (page 11): Item 1 of this section notes that proposers must have a customer service office and call center in Clark County. Would the County consider revising this to require the customer service office be within 10 miles of Clark County? Ensuring the customer service office is located close proximity to the County still ensures customers benefit from a local call center. | A physical customer service office and call center must be located within Clark County. |
| 12. | Section IB, Part 1: Required Services, "Management and Administration" (page 11): Item 4 of this section requires the contractor's website and customer information to be translated. Can the County clarify which language(s) it must be translated into? | Translated services must be available in languages that are used within Clark County and may be adjusted as the population diversifies. Here's a link to community data provided by Clark County Public Health and the U.S. Census. |

13. Thank you for providing the collection day map; however, since route days are not able to be changed, we need further information regarding the number of stops during each day of the week. Could the County provide the current route map(s) and house count broken out by day of the week?

These are the current daily customer counts for yard debris by route number. The "-X" is 1 for Monday, 2 for Tuesday, etc.

| ROUTE & DAY | Total |
|-------------|-------|
| 320-1 | 522 |
| 320-2 | 513 |
| 320-3 | 616 |
| 320-4 | 448 |
| 320-5 | 250 |
| 321-1 | 514 |
| 321-2 | 479 |
| 321-3 | 606 |
| 321-4 | 367 |
| 321-5 | 480 |
| 329-1 | 889 |
| 329-2 | 907 |
| 329-3 | 1067 |
| 329-4 | 905 |
| 329-5 | 797 |
| 330-1 | 1014 |
| 330-2 | 962 |
| 330-3 | 842 |
| 330-4 | 572 |
| 330-5 | 916 |
| 331-1 | 805 |
| 331-2 | 893 |
| 331-3 | 969 |
| 331-4 | 881 |
| 331-5 | 766 |
| 332-1 | 919 |
| 332-2 | 920 |
| 332-3 | 829 |
| 332-4 | 559 |
| 332-5 | 895 |
| 333-1 | 831 |
| 333-2 | 893 |
| 333-3 | 1095 |
| 333-4 | 861 |
| 333-5 | 789 |
| 334-1 | 884 |
| 334-2 | 951 |
| 334-3 | 914 |
| 334-4 | 617 |
| 334-5 | 753 |
| 335-1 | 672 |
| 335-2 | 869 |

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|--------------------|--------------|
| 335-3 | 1082 |
| 335-4 | 836 |
| 335-5 | 849 |
| 336-1 | 894 |
| 336-2 | 985 |
| 336-3 | 923 |
| 336-4 | 655 |
| 336-5 | 888 |
| 360-1 | 275 |
| 361-3 | 465 |
| 361-4 | 551 |
| Grand Total | 40634 |

14. Can the County please provide the tons per month collected for the past three years? If possible, please provide the tons per month per route. Since route days are not able to be changed, this information will be important for us to be able to accurately submit a bid.

2021 – Tons per month

| | |
|-----------|----------|
| Jan | 674.97 |
| Feb | 391.66 |
| March | 1,123.38 |
| April | 2,027.07 |
| May | 2,118.95 |
| June | 1,820.11 |
| July | 1,367.73 |
| August | 1,102.13 |
| September | 1,314.15 |
| October | 1,442.17 |
| November | 1,881.97 |
| December | 959.77 |

2022 – Tons per month

| | |
|-----------|----------|
| Jan | 598.29 |
| Feb | 639.23 |
| March | 989.90 |
| April | 1,615.06 |
| May | 2,598.87 |
| June | 2,750.93 |
| July | 1,740.93 |
| August | 1,165.47 |
| September | 1,308.99 |
| October | 1,129.05 |
| November | 1,395.85 |
| December | 1,118.06 |

2023 – Tons per month

| | |
|-------|----------|
| Jan | 1,009.86 |
| Feb | 597.39 |
| March | 952.80 |
| April | 1,300.33 |
| May | 2,848.80 |

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|-----------|--|---|------|----------|------|----------|--------|----------|-----------|----------|---------|----------|----------|----------|----------|----------|--|
| | | <table border="1"> <tr><td>June</td><td>1,756.98</td></tr> <tr><td>July</td><td>1,320.18</td></tr> <tr><td>August</td><td>1,224.94</td></tr> <tr><td>September</td><td>1,316.29</td></tr> <tr><td>October</td><td>1,602.08</td></tr> <tr><td>November</td><td>1,843.76</td></tr> <tr><td>December</td><td>1,035.02</td></tr> </table> | June | 1,756.98 | July | 1,320.18 | August | 1,224.94 | September | 1,316.29 | October | 1,602.08 | November | 1,843.76 | December | 1,035.02 | |
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| November | 1,843.76 | | | | | | | | | | | | | | | | |
| December | 1,035.02 | | | | | | | | | | | | | | | | |
| 15. | <p>We'd be excited to support the residential food waste program where food waste is commingled with residential carts. In the event the County decides to start a residential food waste program, will providers have the chance to negotiate price adjustments since commingled organics typically has higher processing costs than green waste.</p> | <p>Negotiation for rate adjustments will occur when the County looks into adding food waste or as mandated by the State.</p> | | | | | | | | | | | | | | | |
| 16. | <p>The RFP identifies all work in this project as a public works, which requires contractors to pay Washington State prevailing wages; however, we do not believe that the work in this contract constitutes Public Works since public funds are not being expended. In addition, a prior opinion from LNI states that: <i>Whether or not the driver is performing public work depends on several factors.</i> <i>Drivers are entitled to prevailing wages when they are employed by a contractor or not result from new construction debris, they perform work on the public work site in addition to removing the debris, or they remove the debris at a particular time to accommodate other work on the site.</i> This seems to indicate that any debris from a Public Works project would require prevailing wage, but general trash/yard waste/recycling would not. Customers also pay for their yard waste collection and tax dollars are not used. Taking this into consideration, can the County clarify: o Whether Prevailing Wage applies to this contract. o If Prevailing Wage applies, can the County point to the appropriate trade/classification that applies.</p> | <p>No, prevailing wage does not apply to this contract.</p> | | | | | | | | | | | | | | | |
| 17. | <p>Does the County/customer retain ownership of the current carts in place (meaning that any new service provider will continue to serve existing carts in place)?</p> | <p>Yes, the county retains ownership of the current carts.</p> | | | | | | | | | | | | | | | |

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| 18. | <p>On Page 16 of the RFP, it says "Cart colors are likely to change as mandated by the State. With prior approval notice and approval, the County will select cart colors from available color sheets." Can the County clarify: if new carts are mandated under the contract due to a change in color, will the County allow the contractor to adjust rates to recoup any capital expenses? Replacing all carts will have a large capital cost.</p> | <p>The county does not intend to switch out all the carts. Only new ones after the regulations are in place. The contractor is responsible for purchasing all new carts.</p> |
| 19. | <p>Does the County intend to control the flow of the material to H&H? Or, will the County allow the selected hauler to transfer a portion or more of the material to its own, state-of-the-art compost facility outside Clark County?</p> | <p>Proposer is required to deliver yard debris to a processor approved by the County. In the approval process the County will consider financial impacts to the customer when deciding the location where materials are to be off loaded or processed.</p> |
| 20. | <p>What are the minimum services and capabilities that are required to be physically located at the Clark County-based customer service and call center?</p> | <p>A physical space to have employees and equipment that are able to assist customers in paying bills, answering questions about service, and for new customers to acquire service. The number of employees at that office will depend on the demand from customers.</p> |
| 21. | <p>Are the Woodland, La Center, and Ridgefield areas part of this contract?</p> | <p>Woodland is not a part of the service area. IF, La Center incorporated and its urban growth area signs onto the contract – it will be a part of the service area. La Center has signed onto the contract since its inception. Ridgefield has its own contract, and it is not included in the service area for this contract.</p> |
| 22. | <p>Can the County confirm that there are 10 routes going 5 days per week, one route going 1 day per week, and one route going 2 days per week?</p> | <p>The routes were previously provided. The successful proposer may choose to alter the days of the routes and number of routes with County approval.</p> |
| 23. | <p>We want to confirm: are there 10 routes running on a weekly basis, or 5 routes running weekly and alternating every other week? Can you tell us which of the 10 routes run on "week A," and which run on "week B?"</p> | <p>Five routes running five days per week and one route running two days per week. Five route runs on week A and five routes run week B.</p> |
| 24. | <p>In Section IB: Work Requirements: Program Design 3, the RFP states: <i>Carts materials shall:</i> a. <i>Be made of High-Density Polyethylene (HDPE).</i></p> | <p>Yes, the requirements listed here, including application of stickers from item f., are only applicable to new carts delivered/replaced under the contract. However, the county understands that availability of carts with the</p> |

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| <ul style="list-style-type: none">b. <i>Cart walls are constructed with a minimum wall thickness of 100 mils or 0.1 inches.</i>c. <i>Use UV stabilizers to prevent material breakdown and color fading.</i>d. <i>Consist of not less than 30% post - consumer plastic resins. Post consumer resins are defined as plastic products that have been used by consumers and have been recovered. This requirement does not include post-industrial resin sources. Post consumer resin content must be verified by receipts from plastic recycling and processing firms.</i>e. <i>Shall be made of seamless, molded plastic.</i>f. <i>Collection containers must bear a clear and conspicuous and durable sticker on each container stating, "Yard Debris" and signage needs to be approved by the County. Note that there is the potential to add food waste to the cart and therefore stickers are useful to adjust signage as needed.</i>g. <i>Carts shall withstand temperature extremes of -25°F to 100°F throughout the warranty period.</i> <p>Question: Are all the of the requirements listed here, including application of stickers from item f., applicable only to new carts delivered/replaced under the contract?</p> | <p>required specifications are based on market availability.</p> |
| <p>25. In its Comprehensive Plan, the City of Vancouver expects to incorporate between 20,000 and 40,000 homes that are included in the service territory and the life of this contract. Some areas earlier than others. When the City annexes these residences how will it impact this collection contract?</p> | <p>Annexations typically reduce the size and customer base of the county service territory. The customers in the annexed area are generally moved under the city contract within the annexed area. The county may consider expanding the service territory as future annexations occur and as the urban growth area expands.</p> <p>The county will outline annexation procedures in the contract.</p> |

