

Exhibit B
Cost Proposal Form

Type of Service		Language Tier <i>Include the languages in each tier</i>	Scheduled Normal Hours Rate		Outside Normal Hours Rate	
In-Person Interpreting <i>Rate per hour (2 hr. minimum)</i>	Tier 1					
	Tier 2					
	Tier 3					
Type of Service			Scheduled Normal Hours Rate		Outside Normal Hours Rate	
In-Person ASL Interpreting <i>Rate per hour (2 hr. minimum)</i>						
Type of Service	Language Tier <i>Include the languages in each tier</i>	Scheduled Normal Hours Rate	Scheduled Outside Normal Hours Rate	On-Demand Normal Hours Rate	On-Demand Outside Normal Hours Rate	
Telephonic Interpreting <i>Rate per minute</i>	Tier 1					
	Tier 2					
	Tier 3					

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Type of Service		Language Tier <i>Include the languages in each tier</i>	Scheduled Normal Hours Rate	Scheduled Outside Normal Hours Rate	On-Demand Normal Hours Rate	On-Demand Outside Normal Hours Rate
Video Remote Spoken Language <i>Rate per minute</i>	Tier 1					
	Tier 2					
	Tier 3					
Type of Service			Scheduled Normal Hours Rate	Scheduled Outside Normal Hours Rate	On-Demand Normal Hours Rate	On-Demand Outside Normal Hours Rate
Video Remote ASL <i>Rate per minute</i>						
Type of Service		Language Tier <i>Include the languages in each tier</i>	Project Minimum		Standard	Expedited
Written Translation <i>Rate per word</i>	Tier 1					
	Tier 2					
	Tier 3					

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Definitions

- **Language Tiers:** Tier 1: Common languages, Tier 2: Less common, Tier 3: Rare languages.
- **Normal Hours:** Monday-Friday, 8:00 AM – 5:00 PM PST.
- **Outside Normal Hours:** Evenings, weekends, and holidays.
- **Scheduled Service:** Services booked in advance.
- **On-Demand:** Readily available instant interpreter services.
- **Project Minimum:** Minimum charge for each project.
- **Standard:** Projects that aren't expedited.
- **Expedited:** Projects with a same-day request for completion.

Additional Costs

The proposed rates shall encompass all fees, with no additional charges permitted. This includes, but is not limited to, costs for insurance, payment processing, travel, mileage, or administrative expenses.

Terms and Conditions

Please confirm your agreement with the terms and conditions outlined in Exhibit A, Draft Contract, by checking the box provided.

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If the terms and conditions in Exhibit A, Draft Contract, are not acceptable, please specify the section(s) and proposed revisions below.

Section(s)	Proposed Revisions