Clark County Budget & Economic Outlook

July 22, 2015

Work Session: Board of Clark County Councilors

Agenda

- General Fund 2015-16 current budget overview
- General Fund actual performance and trends through June 2015
- General Fund status of reserves
- National and local economic outlook
- State Legislative Session impacts

Summary

Starting Point

 Preliminary financial statements show General Fund unassigned reserves at \$24.8 million at the start of the 2015-2016 biennium.

Budget

 The General Fund 2015-2016 current budget preserves the \$23 million recommended level of unassigned reserves.

Trends

 Reserves further improved in the first two quarters of 2015 due to departmental savings and revenues above forecast.

Economy

• The budget is built on cautiously optimistic forecast assumptions; positive trends continue; some risks remain.

2015 General Fund Revenue Trends: 2nd Quarter

Above Forecast	Below Forecast	
\$966,373 Sales tax	(\$314,802) Corrections revenue	
\$852,808 Property tax + penalty and	(\$258,877) Clerk fee collections	
interest on delinquent property taxes		
\$180,542 Motor vehicle fees	(\$101,857) Net misc. other revenues	
\$145,725 Recording fees		
\$2,145,448 Total above forecast	(\$675,536) Total below forecast	
Total January – June 2015: \$1,469,912 above forecast		

- Overall revenues are 2.1% above forecast for the first six months of 2015.
- > Sales tax receipts, as well as property tax penalty and interest revenues, are ahead of forecast.
- Corrections revenues (especially supervision fees) and Clerk collected fees are below forecast.

2015-16 General Fund Unassigned Reserves (in millions)

Unassigned reserves as of January 2015	\$24.8
Sales tax revenue from FY 2014 not yet transferred to the General Fund	\$1.1
Spring 2015 supplemental appropriation	(\$0.8)
January-June 2015 expense savings	\$1.4
January-June 2015 revenues above forecast	\$1.5
Total unassigned reserves July 1, 2015	\$28.0

Outstanding Liabilities & Needs

Immediate Needs (2015)

- Telephone system replacement
- Document management system replacement

Intermediate Needs (2016-2019)

- General Fund Parks maintenance and capital repairs
- Restore subsidy transfers eliminated in 2015-16
- Fund ERP/Oracle replacement or upgrade

Unknowns

- Unanticipated expenditures
- Unforeseen decline or loss of revenues

Global Economy

- ➤ Global economic growth is projected at 3.3 % in 2015, slightly lower than in 2014; followed by 3.8% growth in 2016.
- Advanced economies (US, Canada, Japan, Eurozone) are forecasted to experience a gradual pickup, in contrast to a slowdown in emerging market and developing economies.
- Downside risks to global growth, including geopolitical and economic factors, still outweigh upside risks.

National Economy

Economic Indicators

- The national economy contracted 0.2% in the first quarter, due to a mix of factors: harsh winter, port closures, and lower capital expenditures in the oil sector.
- ➤ However, the main drivers of consumption and investment are positive:
 - improved labor market;
 - higher consumer confidence;
 - better financial conditions;
 - lower fuel prices;
 - strengthened housing market.
- ➤ Economic forecasts calls for real GDP growth of close to 3% for 2015. GDP growth rate in the United States averaged 3.26% from 1947 until 2015.

➤ Jobs: 5,400 jobs in the past 12 months, with a strong annual growth rate of 3.7%.

Comparative Growth Rates

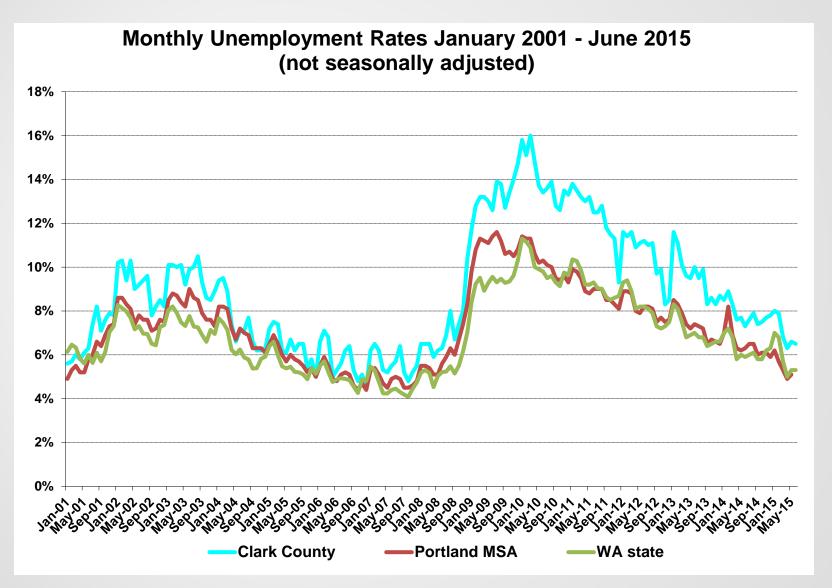
US = 2.1%, WA State = 3.7%, Portland Metro = 3.6%

Over the year, employment growth occurred in every major sector; the leading sectors were:

- ✓ Professional and business services (up 1,000 jobs)
- ✓ Trade, transportation and utilities (up 900 jobs)
- ✓ Education and health services (up 900 positions)
- ✓ Leisure and hospitality (up 700 jobs)
- ➤ Unemployment: County preliminary rate was 6.5% in June 2015, down from 7.3% in June 2014.

Comparative Unemployment Rates (Not seasonally adjusted)

US & WA State = 5.3% (June) Portland Metro = 5.1% (May)



Taxable Retail Sales

- Countywide sales rose 13.8% in the firth quarter of 2015, compared with the first quarter of 2014.
 - •Construction related sales were up 21%
 - Vehicles sales were up 19%

Residential Building Permits

• Issued countywide through May 2015, compared with the same months in 2014:

Single family: 860, compared with 660 (30% increase)

Multi-family: 317, compared with 539 (41% decline, but still

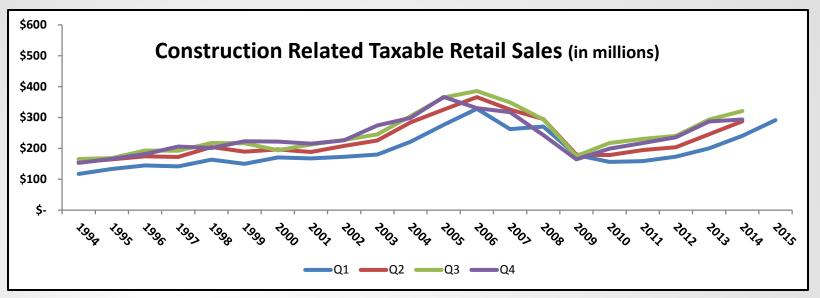
far above average of 215)

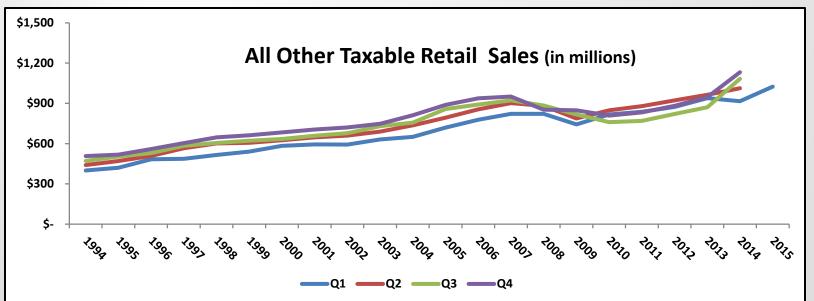
Housing Inventory

 As of June 2015, the residential supply of homes for sale was 2.1 months. This is on the very low end ("normal" supply is 4-7 months).

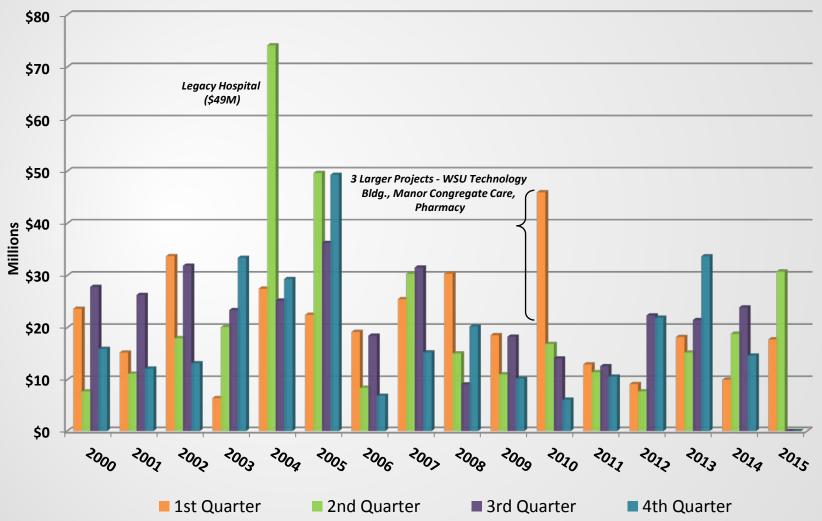
Median Home Price

 As of June 2015, the median home price was \$275,000. Year-to-date, median price is up 10.6% (RMLS data).

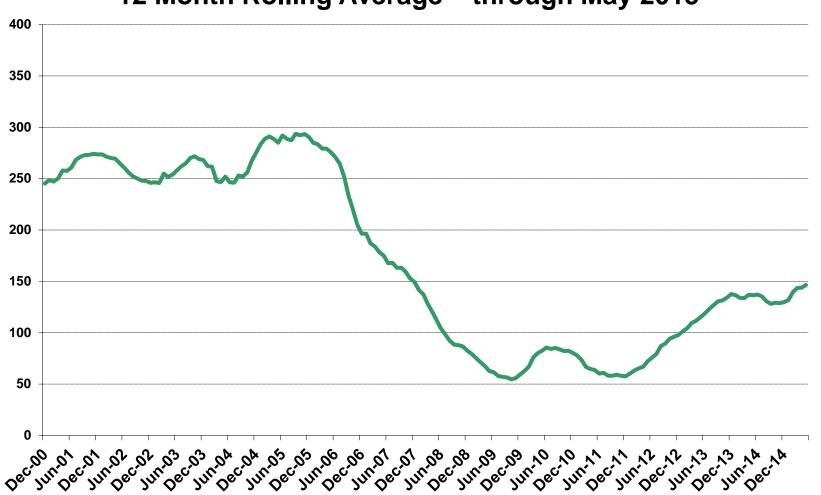




Unincorporated Non-Residential Building Permit Valuation

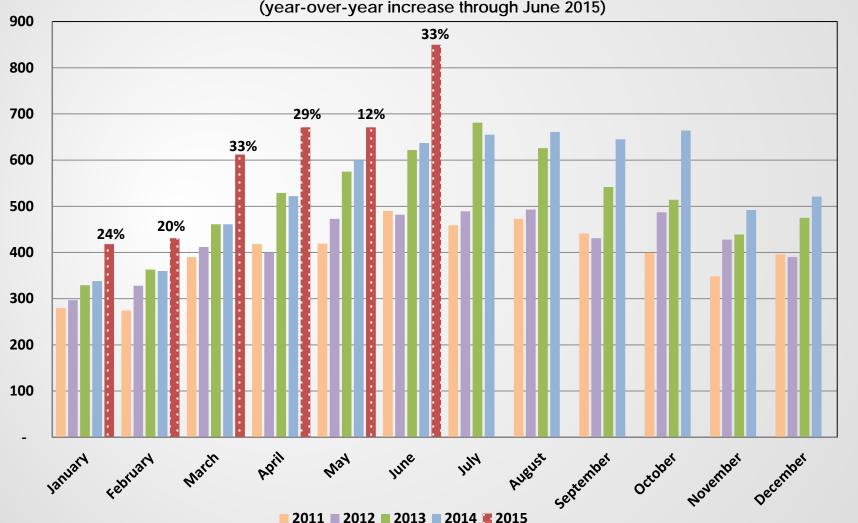


Clark County Single Family Residential Permits 12 Month Rolling Average – through May 2015

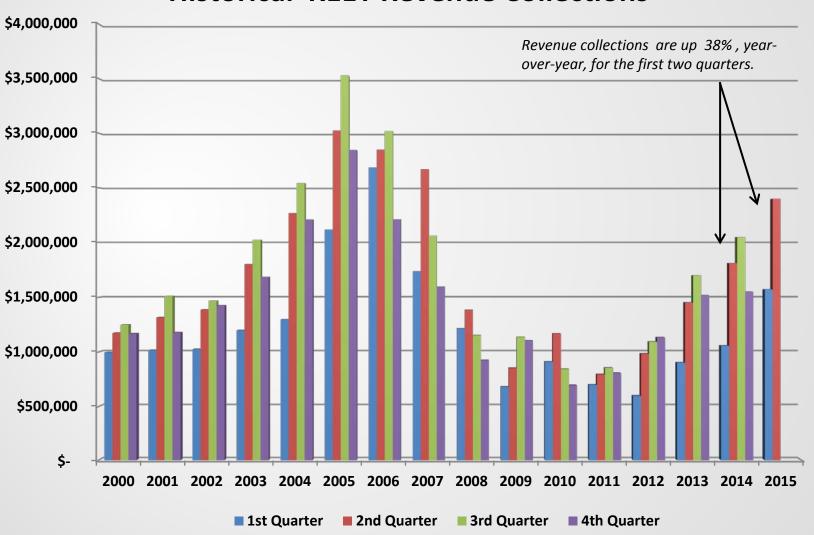


5 Year History - Closed Home Sales

(year-over-year increase through June 2015)



Historical REET Revenue Collections



2015 Legislative Session

- 2015-17 biennial budget, signed by the Governor in late June, included an increase in K-12 education funding in response to McCLeary decision
- Remote seller sales tax nexus changes (ESSB 6138)
- REET flexibility changes (EHB 2122)
- Public Works Trust Fund "sweep"
- Transportation project funding

Risks Remain

- Weakness persists in some areas:
 - New construction activity improved but it is still weak
 - Low real wage growth
 - Small business confidence issues
- Federal Reserve rate increase timing and impacts
- Greek debt default concerns in Europe
- Slowdown of economy in China
- Geopolitical conflicts (Russia/Ukraine, conflict in Iraq and Syria)
- U.S. dollar appreciation poses risks of balance sheet and funding risks for dollar debtors, especially in emerging market economies.

Conclusions

- The General Fund started FY 2015-16 with unassigned reserves of \$24.8 million (above the recommended level of \$23 million).
- Current Clark County economic conditions moderately exceed revenue forecast assumptions. Accordingly, improving revenues and departmental savings place estimated unassigned reserves at \$28 million as of July 1, 2015.
- The improvement in fund balance will help the General Fund address pressing immediate needs for major infrastructure projects.