## CLARK COUNTY STAFF REPORT

### **DEPARTMENT:** Technology Services

**DATE:** 10/10/2017

### **REQUESTED ACTION:**

Request approval authorizing the Interim County Manager to sign 1) the Professional Services Contract with GB Manchester, Inc. to perform cabling and low-voltage installations for Clark County and 2) the initial scope of work for the Clark County Sheriff's Office and Jail.

\_X\_ Consent \_\_\_\_ Hearing \_\_\_\_ County Manager

### BACKGROUND

The Professional Services contract runs for a period of 2 (two) years. We will also award the initial scope of work to GB Manchester, Inc. in which they will perform all work in the attached proposal for the Clark County Sheriff's Office and Jail.

Clark County is currently conducting a telephone system replacement project. As part of that project, existing low voltage cabling and fiber optics need to be upgraded to enable the use of a VoIP telephone system. As part of RFP # 722 advertised on June 9, 2017, Clark County will be looking to award a contract to up to 2 (two) vendors, for 2 (two) years, to help complete the initial project effort, but the contract will include future cabling and fiber projects.

The county has at least six separate locations that will require upgraded low voltage cabling and fiber optics to accommodate the new phone system. The county does not have the resources available internally to handle the amount of work that must be completed. The county is looking to find up to two outside organizations whom we will award a contract. The immediate scope of effort will be the six locations impacted by the telephone replacement project, but these contracts would also allow the county to use the awarded organizations on any other low voltage or fiber optic project that may be identified in the future.

The Professional Services Contracts have no monetary value, nor scope of work associated to them. Work and costs will awarded based on competing bids between the two vendors for each location. The initial scope of work being awarded to GB Manchester, Inc. is a proposed \$107,205.82 to complete the low-voltage and fiber optic upgrades in the Clark County Sheriff's Office and attached County Jail. The costs of this bid, and any future bids will be covered with revenue coming from the Fall 2015 supplemental budget request approved in December of 2015, that totaled \$2,443,000.

### COUNCIL POLICY IMPLICATIONS

None

ADMINISTRATIVE POLICY IMPLICATIONS None

COMMUNITY OUTREACH None

### **BUDGET IMPLICATIONS**

YES	NO	
Х		Action falls within existing budget capacity.
N X C		Action falls within existing budget capacity but requires a change of purpose within existing appropriation
		Additional budget capacity is necessary and will be requested at the next supplemental. If YES, please complete the budget impact statement. If YES, this action will be referred to the county council with a recommendation from the county manager.

### **BUDGET DETAILS**

Local Fund Dollar Amount	\$107,205.82	
Grant Fund Dollar Amount		
Account	3194 – Technology Reserve	
Company Name		

### DISTRIBUTION:

Board staff will post all staff reports to The Grid. http://www.clark.wa.gov/thegrid/

9-18-17 Mberg

Steve Dahlberg Finance Manager – Technology Services

APPROVED CLARK COUNTY, WASHINGTON BOARD OF COUNTY COUNCILORS

10,2017 DATE: ( SR#\_ 20

APPROVED:\_\_\_\_\_ Jim Rumpeltes, Interim County Manager

2017 9 Sam K Sam Kim

Director of Information Technology

HARE E



DATE: \_\_\_\_\_

### BUDGET IMPACT ATTACHMENT

### Part I: Narrative Explanation

I. A – Explanation of what the request does that has fiscal impact and the assumptions for developing revenue and costing information

### Part II: Estimated Revenues

	Current	Biennium	Next Biennium		Second Biennium	
Fund #/Title	GF	Total	GF	Total	GF	Total
	_					
Total						

II. A – Describe the type of revenue (grant, fees, etc.)

### Part III: Estimated Expenditures

III. A – Expenditures summed up

	Curren	t Biennium	Next Biennium		Second Biennium	
TE's	GF	Total	GF	Total	GF	Total
		\$107,205.82				
		¢107.005.00				
	TE's	TE's GF		\$107,205.82	\$107,205.82	\$107,205.82

III. B - Expenditure by object category

	Curren	t Biennium	Next Biennium		Second Biennium	
Fund #/Title	GF	Total	GF	Total	GF	Total
Salary/Benefits						
Contractual		\$107,205.82				
Supplies			_	_		
Travel						
Other controllables						
Capital Outlays						
Inter-fund Transfers						
Debt Service						
Total		\$107,205.82				



# LETTER OF TRANSMITTAL NO. 1

**Subject:** Professional Services Contract **Date:** September 15, 2017

To: Jim Cockerham, PMP, ITILv3 IT Project Manager Clark County, Washington 1300 Franklin Street, Suite 530 Vancouver, WA 98660-2865 From:Chris GibbonsTitle:Accounting / ContractsEmail:accounting@gbmanchester.com

Subject: Professional Services Contract

DOC TYPE	DOCUMENT #	COPIES	STATUS	REMARKS
Subcontract	N/A	1	Pending	For your review & signature

## Notes:

Good afternoon,

Please find the attached Professional Services Contract for your review and signature.

Best regards,

Chris Gibbons Accounting / Contracts GB Manchester, Inc.

> CC: Lars Landsem Mike Antonietti Dalton Wells

## Professional Services Contract Contract Purchase No.

THIS CONTRACT, entered this <u>15th</u> day of <u>September</u> 2017, by and between CLARK COUNTY, after this called "County," a political subdivision of the State of Washington, and GB Manchester, Inc., after this called "Contractor."

## WITNESSETH

WHEREAS, the Contractor has been chosen through a competitive bid process by the County RFP 722 and has the expertise to provide professional services for Clark County and to perform those services more particularly set out in the statements of work that will be created for each Low Voltage and Fiber Upgrade job over the course of the contract duration.

WHEREAS, Clark County does not have available staff to provide such services for the benefit of the services of Clark County, NOW, THEREFORE,

THE COUNTY AND THE CONTRACTOR MUTUALLY AGREE AS FOLLOWS:

1. <u>Services</u>. The Contractor shall perform services as described in each of the statements of work that will be created for each Low Voltage and Fiber Upgrade job during the course of contract term. This contract is not a guarantee of work. Work will be determined by mutually agreed statements of work for each job that will be bid between the County and the two Contractors awarded Professional Services Contracts as stipulated in Low Voltage and Fiber Upgrade RFP 722

2. <u>Time</u>. The contract shall be effective beginning 9/15/2017 and ending 9/14/2019

3. <u>Compensation</u>. County shall pay the Contractor for performing said services upon receipt of a written invoice according to the schedule set forth in the Statements of Work created for each Low Voltage and Fiber Upgrade job. The parties mutually agree that in no event shall the amount billing exceed \$750,000.00 without prior approval of the County.

4. <u>Termination</u>. The County may terminate this contract immediately upon any breach by Contractor in the duties of Contractor as set forth in Contract. The waiver by the County of one or more breaches shall not be construed as a waiver of any subsequent breach or breaches. Further, County may terminate this Contract upon immediate notice to Contractor in the event that the funding for the project ceases or is reduced in amount. The Contractor will be reimbursed for services expended up to the date of termination.

5. <u>Independent Contractor</u>. The Contractor shall always be an independent Contractor and not an employee of the County, and shall not be entitled to compensation or benefits of any kind except as specifically provided herein.

6. Indemnification / Hold Harmless. The Consultant shall defend, indemnify and hold the County, its officers, officials, employees and volunteers harmless from any and all claims, injuries, damages, losses or suits including attorney fees, arising out of or resulting from the acts, errors or omissions of the Consultant in performance of this Contract, except for injuries and damages caused by the sole negligence of the County. Should a court of competent jurisdiction determine that this Contract is subject to RCW 4.24.115, then, in the event of liability for damages arising out of bodily injury to persons or damages to property caused by or resulting from the concurrent negligence of the Consultant and the County, its officers, officials, employees, and volunteers, the Consultant's liability, including the duty and cost to defend, hereunder shall be only to the extent of the Consultant's negligence. It is further specifically and expressly understood that the indemnification provided herein constitutes the Consultant's waiver of immunity under Industrial Insurance, Title 51 RCW, solely for the purposes of this indemnification. This waiver has been mutually negotiated by the parties. The provisions of this section shall survive the expiration or termination of this Contract.

7. <u>Wage and hour compliance</u>. Contractor shall comply with all applicable provisions of the Fair Labor Standards Act and any other legislation affecting its employees and the

rules and regulations issued thereunder insofar as applicable to its employees and shall always save County free, clear and harmless from all actions, claims, demands and expenses arising out of said act and the rules and regulations that are or may be promulgated in connection therewith.

8. <u>Social Security and Other Taxes</u>. The Contractor assumes full responsibility for the payment of all payroll taxes, use, income or other form of taxes, fees, licenses, excises, or payments required by any city, federal or state legislation that is now or may during the term of this Contract be enacted as to all persons employed by the Contractor in performance of the work pursuant to this Contract and shall assume exclusive liability therefore, and meet all requirement's thereunder pursuant to any rules and regulations that are now and may be promulgated in connection therewith. The Contractor assumes responsibility for collecting from County and payment of retail sales tax pertaining to this contract to the state of Washington.

9. <u>Contract Documents:</u> Contract documents consist of this Contract, the RFP 722, and scopes of work for individual projects.

10. <u>Equal Employment Opportunity</u>: The Contractor will not discriminate against any employee or applicant for employment because of race, color, religion, gender, sexual orientation, age, disability, marital status or national origin.

11. <u>Changes:</u> County may, from time to time, require changes in the scope of the services to be performed hereunder. Such changes, including any increase or decrease in the amount of the Contractor's compensation, which are mutually agreed upon by and between County and the Contractor, shall be in writing, signed by both parties and incorporated in the written amendments to the Contract.

12. <u>Public records act:</u> Notwithstanding the provisions of this Contract to the contrary, to the extent any record, including any electronic, audio, paper or other media, is required to

be kept or indexed as a public record in accordance with the Washington Public Records Act, RCW Chapter 42.56, as may hereafter be amended, Contractor agrees to maintain all records constituting public records and to produce or assist Clark County in producing such records, within the time frames and parameters set forth in state law. Contractor further agrees that upon receipt of any written public record request, Contractor shall, within two business days, notify Clark County by providing a copy of the request to the Clark County Public Records Officer/Department of Public Works.

13. <u>Governing Law</u>. This Contract shall be governed by the laws of the State of Washington. Venue for any litigation shall be in Superior Court for the State of Washington in Clark County, Washington.

14. <u>Confidentiality</u>. With respect to all information relating to County that is confidential and clearly so designated, the Contractor agrees to keep such information confidential.

15. <u>Conflict of Interest</u>. The Contractor covenants that it has had no interest and shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance of services hereunder. The Contractor further covenants that no person having such interest shall be employed by it, or shall perform services as an independent contractor with it, in the performance of this Contract.

16. <u>Consent and Understanding</u>. This Contract contains a complete and integrated understanding of the contract between the parties and supersedes any understandings, Contract, or negotiations, whether oral or written, not set forth herein or in written amendments hereto duly executed by both parties.

17. <u>Severability</u>. If any provision of this Contract is held invalid, the remainder would then continue to conform to the terms and requirements of applicable law.

IN WITNESS THEREOF, County and the Contractor have executed this contract on

the date first above written.

CLARK COUNTY, WASHINGTON

Jim Rumpeltes, Interim County Manager

GB Manchester, Inc., a WA corporation, licensed to do business under Contractor's Registration Number: GBMANMI868C5

By

Bill Halberg Printed Name

President Title

Approved As To Form Only: ANTHONY F. GOLIK

**Clark County Prosecuting Attorney** 

Ghris Horne; A M. schul

**Deputy Prosecuting Attorney** 

Vendor/Contractor:

Have you or any of your employees who will be directly compensated retired from a Washington State Retirement System using the 2008 Early Retirement Factor?

Yes

🛛 No

If yes, please provide the name and social security number for each retiree to Clark County Purchasing.

## **Request for Proposal #722** Low Voltage and Fiber Optic Upgrade

### Attachment A COVER SHEET

### General Information:

Legal Name of Applicant/Company/Agency_GB_Manchest	er, Inc.			
Street Address 6000 NE 88th St. B103City Vanc	ouver	State <u>Wa</u>	Zip_98665	
Contact Person Mike Antonietti	Title _Labor	Superintend	ent/PM	
Phone 360.816.0484 Fax	360.816.048	2		
Program Location (if different than above)	Email	address mike.a	@gbmanchester.c	com
Tax Identification Number _46-4812789				
ADDENDUM: Proposer shall insert number of each Addendum received No Dated: <u>6-14-2017</u> No Dated: NOTE: Failure to acknowledge receipt of Addendum	No	Dated:		
→ Does the proposal comply with the requirements conta A "No" response may disqualify the proposal from furth		?		
$\longrightarrow$ Yes $\square$ No Did outside individuals or agencies assist with preparate	ion of this proposal?			
Yes Xo (if yes, describ	00.)**			

## Total Funds Requested Under this Proposal \$ 104,156.00

I certify that to the best of my knowledge the information contained in this proposal is accurate and complete and that I have the legal authority to commit this agency to a contractual agreement. I realize the final funding for any service is based upon funding levels, and the approval of the Clark County Board of Councilors.

8/3/17

Signature, Officer of Company

### Vendor/Contractor:

Have you or any of your employees who will be directly compensated retired from a Washington State Retirement System using the 2008 Early Retirement Factor?

Yes

х

No

If yes, please provide the name and social security number for each retiree to Clark County Purchasing.



July 21, 2017 Proposal # 17-0304-SCS

### 1.0 PROJECT TEAM:

The onsite project team will consist of the necessary number of technicians to complete the project in a professional and workman like manner and meet the Owner's requirements for schedule.

These technicians are licensed Limited Energy electrical technicians who are members of the Local 48 chapter of the NECA IBEW Electrical Workers Union. As such, they are thoroughly trained in the trade through a 3 year apprenticeship program while gaining real world experience working under licensed journeymen. Our staff of technicians also hold individual certifications in many telecommunications installer programs including Siemon, Commscope, TE/Netconnect, Panduit/General, Ortonics/Superior Essex, Corning, Berk-tek/Levition, and others.

One of our certified foreman will be given the task of managing the project onsite while also assisting with the installation. The foreman will be responsible for tracking man-hours, materials purchased and used, materials needed to keep the project on track, and maintaining a day-to-day project status log. Under the foreman will be a mix of journeymen and apprentice Limited Energy electricians.

### 2.0 MANAGEMENT APPROACH:

Our project management philosophy is a combination of industry experience specific to technology and low voltage systems and formal education through PMI and other industry recognized project management training programs. The priority for top tier customer service drives every detail of our business, including evaluating opportunities during the bid and proposal process to ensure that our team isn't too busy to maintain the high level of customer service and project management that our clients are accustomed to.

Our designated project manager for this project will be the main point of contact for the Clark County staff that we will be working with. The project manager is the hub at the center of all aspects of the project and coordinates internally between the onsite foreman, our purchasing department, the labor superintendent, accounting, and externally with our client and any other party important to the successful completion of the project.

Our project managers maintain an overall schedule for projects such as this one and receive daily End-of-day reports from the foremen to compare to the master schedule as well pre-task plans to accurately project labor and purchasing needs to maintain this master schedule.

After award of the project, the assigned project manager will schedule a kick off meeting with the County and determine what the County's expectations are and how the County can best be kept updated on the project status and timeline, whether it is filing weekly reports, weekly conference calls with County personnel, scheduled onsite meetings, or another method that the County agrees upon.

### 3.0 RESPONDENT'S CAPABILITIES:

- 3.1 Several projects that GB Manchester has completed with similar scope to this one are:
  - **3.1.1** Polk County Jail Fire Alarm Replacement: Replacement of the fire alarm system in the Polk County Jail, a similar facility to the Clark County Corrections Facility.
  - **3.1.2** Beaverton School District Districtwide VOIP Upgrades: Replaced outdated analog twisted pair phone cabling with Category 6 and fiber optic cabling to support the district's upgrade to a VOIP phone system. This project took place in (24) schools throughout the district. Also installed Category 6A cabling for wireless access points in this same district in over (23) of their facilities.
  - **3.1.3** Category 6A upgrades for wireless access points in several Clark County school districts including Camas SD and Lacenter SD.

### July 21, 2017 Proposal # 17-0304-SCS



- **3.1.4** We just completed the structured cabling for the new Vancouver VA Primary Care facility in Clark County.
- **3.2** GB Manchester holds a Master Service Agreement with Evergreen School District, City of Vancouver, Chemeketa Community College, and Oregon State University. These contracts were awarded based off of similar RFPs to this one and were not simply a quote for a designed system. We feel these contracts were awarded to us for several different reasons including; submission of a complete, professional, and competitive RFP response, our experience and reputation as an honest and hardworking company that values integrity, customer service and a professional attitude, and our company's well trained and certified staff which include certifications form the likes of BICSI, NICET, PMI and others.

### 4.0

### 5.0 REFERENCES:

- 5.1 Project/Client References:
  - 5.1.1 Oregon State University Greg Edmaiston, Asst. Drector Plant Infrastructure 541-713-3442
  - 5.1.2 Rembold Companies (Developer) Chad Fackler, Director of Construction 503-222-7258
  - 5.1.3 Evergreen School District Patrick O'Day, Project Manager 360-604-4148
  - 5.1.4 Camas School District Sherman Davis, IT Director 360-833-5561

### 5.2 Subcontractor References:

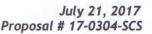
- 5.2.1 Amplified Wireless Solutions (DAS Integrator) Lance Marcum, Co-Owner 503-310-6387
- 5.2.2 Mill Plain Electric John Halme, General Manager 360-574-7265

### 5.3 Distributor References:

- 5.3.1 Graybar Tim Fire, Account Manager 971-201-6851
- 5.3.2 Anixter Jessica Bucher, Account Manager 614-572-9094

### 6.0 PROJECT APPROACT AND UNDERSTANDING:

- **6.1** Provide and install (1) 12-strand singlemode fiber optic cable from the MDF in the basement to one IDF in the basement, one IDF centrally located on the 1<sup>st</sup> floor, and one IDF centrally located on the 2<sup>nd</sup> floor. We propose to use a cable of armored construction as there is a cost savings in not having to install an innerduct raceway for protection and then go back and install the cable routed through the innerduct, while still providing the same amount of protection to the fiber cable.
- **6.2** Fiber cable will be terminated with field installed LC-connectors in rack mounted fiber distribution units with LC bulkhead adapter panels.
- 6.3 Test, label, and provide warranty for new fiber optic cabling.



- 6.4 Provide and install (2) Category 6 cables to each new telecom outlet as shown on the floorplans provided during the pre-bid site walk-through on 7/19/2017. These new cables will be routed back to the MDF/IDF on that floor as specified and terminated in new or existing (if applicable) rack mounted modular patch panels using Category 6 Siemon MAX jacks.
- 6.5 The outlet end will be terminated using a 2-port Siemon MX series faceplate or surface mount box (where necessary) and Siemon MAX Cat6 jacks.
- 6.6 In areas where there is no accessible ceiling space to route the cabling in, surface mounted conduit or raceway will be provided by GB Manchester.
- 6.7 Where outlets are to be installed on CMU, concrete, or other non-accessible wall types, surface mounted conduit and single gang outlet boxes will be used.
- **6.8** Test, label, and provide warranty for the new horizontal cabling system. Label per provided client specifications.
- 6.9 Demolish existing analog voice cabling being replaced after the new phone system is functional.

### **CLARIFICATIONS:**

-The labor cost is based on the work being completed during the hours of Monday through Friday between 7:00 a.m. - 5:00 p.m.

-Technicians working onsite shall have any necessary badging, background check, and escorts as required by the County.

-A 1 (one) year full warranty which covers labor and all installed equipment from date of substantial acceptance.

-Any changes to this scope of work will be negotiated at applicable service rates.

### **EXCLUSIONS:**

-Overtime, Bonds or Taxes.

-Paint and Patch

-Patch cables

-Network or phone system active equipment

-Provision or installation of new telecom equipment racks or cabinets (these are existing)

### 7.0 PROPOSED COST:

7.1 See attachment A "Estimate Backup"

### 8.0 EMPLOYMENT VERIFICATION:

8.1 See attachment B "E-Verify MOU"

Prepared by:

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Lars Landsem Phone: (360) 816-0484 • Cell: (360) 798-0584 • l.landsem@gbmanchester.com

## **ATTACHMENT A - ESTIMATE BACKUP**

Clark County RFP # 722

Low Voltage and Fiber Optic Upgrade

### **GB Manchester**

Oregon CCB #202097 WA #GBMANM1868C5

6000 NE 88th Street, Suite B103 Vancouver, WA 98665 Tel: (360) 816-0484 or (877) 816-0484 Date:

7/21/2017

Project Name: RFP Number: Low Voltage and Fiber Optic Upgrade 722

Client Address: Clark County Office of Purchasing PO Box 5000 1300 Franklin St. Suite 650 Vancouver, WA 98660 Work Description

New Category 6 and singlemode fiber cabling to support upgrading to a VOIP telephone system.

Itemized Breakdown

Description	Qty	N	let Price	Тс	otal Mat (\$)	Labor	<b>Total Hours</b>
l-Hook	240	\$	2.75	\$	660.00	0.083	19.99
" EMT	900	\$	0.72	\$	643.50	0.070	63.00
EMT misc parts	1	\$	150.00	\$	150.00	3.000	3.00
square box	57	\$	0.99	\$	56.43	0.250	14.25
Single gang mudring	57	\$	0.44	\$	25.08	0.083	4.73
Cat6, CMP, routed in conduit	11000	\$	0.25	\$	2,722.50	0.008	88.00
Cat6, CMP, difficult pathway	12000	\$	0.25	\$	2,970.00	0.010	120.00
Cat6, CMP, easy pathway	43000	\$	0.25	\$	10,642.50	0.005	215.00
Category 6 jacks	322	\$	6.17	\$	1,987.06	0.083	26.73
aceplate	100	\$	1.98	\$	198.00	0.083	8.30
aceplate Stainless Steel	61	\$	10.93	\$	666.73	0.083	5.06
8-port modular patch panel	6	\$	269.50	\$	1,617.00	0.250	1.50
at6 patch panel jacks	318	\$	6.17	\$	1,962.38	0.083	26.39
2-strand SM, Armored	1010	\$	2.01	\$	2,033.13	0.022	22.22
U Fiber Distribution Unit	1	\$	291.50	\$	291.50	0.500	0.50
U Fiber Distribution Unit	3	\$	239.80	\$	719.40	0.500	1.50
2f Singlemode LC Adapter Panel	6	\$	79.20	\$	475.20	0.250	1.50
M LC Fiber Connectors	76	\$	16.36	\$	1,243.13	0.150	11.40
est & Label	390	\$	0.28	\$	107.25	0.100	39.00
Demolition Labor	1	\$	-	\$	-	120.000	120.00
efficiencies Labor	1	\$	-	\$	-	118.811	118.81
lisc Hardware	1	\$	500.00	\$	500.00	1.000	1.00
consumables	1	\$	500.00	\$	500.00	1.000	1.00
ermits/Inspections	1	\$	200.00	\$	200.00	4.000	4.00
dministration Costs - Other	1	\$	1,200.00	\$	1,200.00	0.000	0.00
	0	\$	-	\$	-	0.000	0.00
otals				\$	31,570.79		916.89

Summary		$p \in \mathcal{T}_{p}$		
Material Cost				\$ 31,570.79
Material Markup	15.00%			\$ 4,735.62
Material Total		÷		\$ 36,306.41
Labor Cost (Technician)	916.89 hrs @	\$	74.00	\$ 67,849.67
Labor Total				\$ 67,849.67
Subtotal				\$ 104,156.08
<b>Final Adjusted Amount</b>				\$ 104,156.00



Attachment B



Company ID Number: 843608

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informatio	on Required for the E-Verify Program
Information relating to your Cor	npany:
Company Name	GB Manchester, Inc.
Company Facility Address	6000 NE 88th Ste B-103 Vancouver, WA 98665
Company Alternate Address	
County or Parish	CLARK
Employer Identification Number	464812789
North American Industry Classification Systems Code	238
Parent Company	
Number of Employees	20 to 99
Number of Sites Verified for	1

Page 14 of 17 E-Verify MOU for Employers | Revision Date 06/01/13





Company ID Number: 843608

## Approved by:

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Employer	
GB Manchester, Inc.	
Name (Please Type or Print)	Title
Kari Nichols	
Signature	Date
Electronically Signed	01/12/2015
Department of Homeland Security – Verification	Division
Name (Please Type or Print)	Title
USCIS Verification Division	
Signature	Date
Electronically Signed	01/12/2015

Page 13 of 17 E-Verify MOU for Employers | Revision Date 06/01/13