



## CLARK COUNTY

### RFP #772

### CLARK COUNTY FAIR CONCESSION AUDIT AND EVALUATION SERVICES

### QUESTIONS and ANSWERS

UPDATED: 2/6/2020

	QUESTION	ANSWER
1.	Is the cost submitted with any reply to the RFP set based on the proposal submitted. Or is the amount submitted for services not final until negotiated with the FSMG and or county purchasing.	The proposed cost will be considered as a part of the evaluation and scoring of proposals. However, the award amount can be negotiated until a final agreement has been reached.
2.	<p>It states that a report will be provided to the Fair management team by 11 a.m each day of the Fair with a hard copy and a digital copy.</p> <p>This in our view would require all vendors to submit their prior day totals to us by no later than 8 am that day.</p> <p>In the past vendors have been able to drop off their information no later than 10 a.m and some were late with that.</p> <p>How do you propose to enforce the earlier drop off time to allow for this 11 am requirement?</p>	Vendors will be informed of the reporting expectation at the concessionaire meeting approximately six (6) weeks prior to the Fair. The Concessions Manager will assist to enforce these policies based upon information received from the contractor.
3.	Can you provide us with the prior three year contract amount that was paid for the services under the prior agreement?	The prior contract amount is not subject to disclosure.
4.	Does the Events Center provide the funds to do the booth buying (undercover buying)	The contractor will need to provide their own funds for the secret shopper services.
5.	Are there any non-food stands that are part of the audit?	There are a few non-food stands that are a part of the audit. In the past these booths have included pony rides, go carts, a rock climbing wall, and the Sling Shot. However, these are subject to change.
6.	The agreement calls for the successful proposer to be on the grounds two days prior to opening of the Fair. How many hours are expected of the proposer on those two days?	We would ask the contractor to be available a minimum of four (4) hours on each of those two days in order to allow sufficient time for booth inspections and any meetings with the Fair Management Team.